

March 27, 2012

TonenGeneral Sekiyu K.K.
(Stock Code: 5012 Tokyo Stock Exchange)
Representative Director, President
P. P. Ducom
Contact:
Public and Government Affairs
ExxonMobil Yugen Kaisha

Tel: 03-6713-4400

## Notice Regarding TonenGeneral Sekiyu K.K.'s Controlling Shareholder

The following is a notice regarding the parent companies of TonenGeneral Sekiyu K.K. (the Company) and its controlling shareholder ExxonMobil Yugen Kaisha.

#### 1. Names of Parent Companies

As of December 31, 2011

Name	Relationship	Percentage of voting rights (%)	Trade style or name of the stock exchange in which the parent company is listed		
ExxonMobil	Parent	50.5	Not applicable		
Yugen Kaisha	Company	50.5			
Exxon Mobil	Parent	50 F	New York Stock Exchange		
Corporation	Company	50.5			

- (1) Exxon Mobil Corporation, which indirectly owns 100% of the outstanding shares of ExxonMobil Yugen Kaisha via subsidiaries, is one of the Company's parent companies, but there are no material business transactions with the company.
- (2) Voting rights of Exxon Mobil Corporation are indirectly owned via ExxonMobil Yugen Kaisha.
- (3) ExxonMobil Yugen Kaisha holds 50.02% of the issued shares of the Company.

#### 2. Name of the parent company considered to be the most influential and reason

Name	Reason				
	ExxonMobil Yugen Kaisha directly owns the majority of				
	shareholder voting rights in the company. In addition,				
ExxonMobil Yugen Kaisha	ExxonMobil Yugen Kaisha has extensive personnel and				
	trading relations with the Company as described in Item				
	3 below.				

#### 3. Relationship with Parent Companies

Within the ExxonMobil Japan Group, including ExxonMobil Yugen Kaisha and the Company, all of the businesses are organized along functional lines.

The objective of this organization is to take advantage of economies of scale, synergies across companies, and rapid implementation of ExxonMobil best practices from around the world. The main elements of the relationship between the Company and other ExxonMobil Japan Group companies are as follows.

- The Company supplies petroleum products to ExxonMobil Yugen Kaisha under an agreement related to supply and offtake for petroleum products.
- The Company has concluded an agreement with ExxonMobil Yugen Kaisha under which the Company is entrusted with certain logistic functions of ExxonMobil Yugen Kaisha.
- The Company has concluded agreements for comprehensive services with ExxonMobil Yugen Kaisha to entrust petroleum product marketing functions and administrative functions to ExxonMobil Yugen Kaisha.
- The Company has concluded agreements in relation to crude oil, products and feedstock supply, services, and technical support with some ExxonMobil-affiliated companies abroad.
- Tonen Chemical Corporation has concluded an agency agreement with ExxonMobil Yugen Kaisha, under which ExxonMobil Yugen Kaisha acts as agent to centralize chemicals sales and logistics operations.
- Of twelve directors of the Company, seven are serving concurrently as directors of ExxonMobil Yugen Kaisha.
- 106 employees from ExxonMobil Yugen Kaisha have been dispatched to the the Company head office refining and supply division and to the Company terminals, refineries, etc. In addition, 227 employees from the Company have been dispatched to ExxonMobil Yugen Kaisha mainly in the service, administrative and marketing functions in order to make the most effective use of the companies' respective employees for the overall benefit of the group. (Figures are as of December-end 2011.)
- The Company conducts business efficiently while maintaining close cooperative relationships with ExxonMobil Yugen Kaisha and other companies in the ExxonMobil Japan Group.
- Having directors appointed to concurrent positions at ExxonMobil Yugen Kaisha and accepting employees dispatched from ExxonMobil Yugen Kaisha does not impede independent business judgment. Business independence and independent governance systems have been established to ensure that actions are taken in pursuit of the Company's best interests.

## (Concurrent positions of directors)

### As of March 27, 2012

Position  Name  Position at parent company, etc.  Director and Chairman  Representative Director and President Director  Director				·			
Director and Chairman  M.J. Aguiar  Director  Director  Director  Director  Director  Director  Representative Director and P.P. Ducom President  Director			Position at	Reason for appointment			
Director and Chairman  M.J. Aguiar  Director  Director  Representative Director and P.P. Ducom President  Director  Director  Representative Director and President  Director  D	Position	Name	parent				
Director and Chairman  M.J. Aguiar  Director  Bepresentative Director and P.P. Ducom  Director and President  Director  Bepresentative Director and President  Director  Directo			company, etc.				
Chairman  M.J. Aguiar  Director  Global level, well-qualified for position as Director and Chairman  Representative Director and President  Director  Director  S.K. Arnet  Director  Dire				Broad experience on a			
Representative Director and P.P. Ducom Director and President Director Dire		M.J. Aguiar	Director	global level, well-qualified for position			
Director and P.P. Ducom  Director and President  Director  Directo	Chairman			as Director and Chairman			
President  Director  S.K. Arnet  Director  Dir	Representative		Representative	Deep insight into all aspects of the			
Director  S.K. Arnet  Representative Director and Vice President  Director	Director and	P.P. Ducom	Director and	company's business, contribution to			
Director  S.K. Arnet  Director and Vice President  Director  Direc	President		President	business operations.			
Vice President operations.  Deep insight into financial management, contribution to business operations.  Director Harunari Miyashita Representative Director and marketing, contribution to business operations.  Director Takashi Hirose Director marketing, contribution to business operations.  Great deal of experience in marketing, contribution to business operations.  Great deal of experience in marketing, contribution to business operations.  Great deal of experience in marketing, contribution to business operations.  Great deal of experience in			Representative	Great deal of experience in			
Director  Direct	Director	S.K. Arnet	Director and	marketing, contribution to business			
Director  Direct			Vice President	operations.			
Director  Harunari Miyashita  Representative Director and Vice President  Director  Takashi Hirose  Director  Director  Director  Takashi Hirose  Director				Deep insight into financial			
Director  Harunari Miyashita  Representative Director and Vice President  Oreat deal of experience in marketing, contribution to business operations.  Great deal of experience in marketing, contribution to business operations.  Great deal of experience in marketing, contribution to business operations.  Great deal of experience in	Director	D.R. Csapo	Director	management, contribution to			
Director Harunari Miyashita Director and Vice President Operations.  Director Takashi Hirose Director Marketing, contribution to business operations.  Great deal of experience in marketing, contribution to business operations.  Great deal of experience in Marketing, contribution to business operations.				business operations.			
Vice President operations.  Great deal of experience in marketing, contribution to business operations.  Great deal of experience in marketing, contribution to business operations.  Great deal of experience in			Representative	Great deal of experience in			
Director  Takashi Hirose  Director  Director  Great deal of experience in marketing, contribution to business operations.  Great deal of experience in	Director	Harunari Miyashita	Director and	marketing, contribution to business			
Director Takashi Hirose Director marketing, contribution to business operations.  Great deal of experience in			Vice President	operations.			
operations.  Great deal of experience in				Great deal of experience in			
Great deal of experience in	Director	Takashi Hirose	Director	marketing, contribution to business			
· · · · · · · · · · · · · · · · · · ·				operations.			
Director Toyofumi Imazawa Director marketing, contribution to business				Great deal of experience in			
	Director	Toyofumi Imazawa	Director	marketing, contribution to business			
operations.				operations.			

# (Dispatched employees)

# As of December 31, 2011

Dispatched to	Number of employees	Employed by	Reason for dispatch		
Head office refining and supply division, distribution, etc.	66	ExxonMobil Yugen Kaisha	To utilize the business expertise of ExxonMobil Yugen Kaisha employees		
Refineries (Kawasaki, Wakayama, Sakai)	40	ExxonMobil Yugen Kaisha	Same as above		

### 4. Transactions with controlling shareholders

Full year 2011 (January 1-December 31, 2011, consolidated basis)

(1) Transactions between the Company and controlling shareholders

Туре	Name of company	Address	Capital	Business	Percentage of voting shares (%)	Relationship	Content of Transaction	Transaction Amount (million yen)	Account Title	Outstanding Balance at the Closing Date (million yen)
		ugen Tokyo 5	Tokyo 50,000 oil		es of Direct 50.5	Interlocking officers, Purchase and sales of oil products, provision of services, and group finances	Sales of oil products	1,448,356	Accounts Receivable- Trade	302,144
Parent ExxonMo Company Yugen Kaisha							Purchase of oil products	232,886	Accounts Payable- Trade	84,341
				Sales of oil products				8,369	Accounts Receivable- Other	1,151
				ľ				12,132	Accrued Expenses	1,502
							Interest income	19	Short-term Loans Receivable	365

- Transaction terms and policies for determining transaction terms:
  - (1) Purchase and sales prices of oil products are determined at fair market prices.
  - (2) Accounts receivable-other and accrued expenses are accrued amounts that the Company should incur or charge to based on "Amendment and Restated Agreement for Comprehensive Administrative Services".
  - (3) The interest rates applied to the group financing are based on the rates on the domestic financial market.

(Note) In the amounts above, consumption taxes are included in the outstanding balances at the closing date, but not in transaction amounts.

# (2) Transactions between the consolidated subsidiaries of the Company and controlling shareholders

Туре	Name of company	Address	Capital	Business	Percentage of voting shares (%)		Content of Transaction	Transaction Amount (million yen)	Account Title	Outstanding Balance at the Closing Date (million yen)
Parent ExxonMobil Company Yugen Kaisha							Sales of chemical products	161,795	Accounts Receivable- Trade	14,561
	en Tokyo 50,000	Sales of Ind	Indirect	Purchase and sales of	Purchase of chemical products	9,802	Accounts Payable- Trade	1,283		
		50,000	oil 50.5 products	50.5	chemical products and provision of services	Provision of services	622	Accounts Receivable- Other	46	
							2,963	Accrued Expenses	323	

- Transaction terms and policies for determining transaction terms:
  - (1) Purchase and sales prices of raw materials are determined at fair market prices.
  - (2) Accounts receivable-other and accrued expenses are accrued amounts that the consolidated subsidiaries of the Company should incur or charge to based on "Sole Agency Agreement".

(Note) In the amounts above, consumption taxes are included in the outstanding balances at the closing date, but not in transaction amounts.

# 5. Protection of minority shareholders in relation to transactions with the controlling shareholder

In the execution of their duties, upon fully ensuring the protection of minority shareholders, Directors request deliberation by the Board of Directors of important elements of transactions with controlling shareholders, and abide by the resulting decisions and direction. Statutory Auditors, from a standpoint of protecting minority shareholders, perform activities such as auditing the Directors' execution of duties on an ongoing basis, attending deliberations by the Board of Directors and auditing the content and results of those deliberations, thoroughly ensuring the fairness of the Company and controlling shareholders.

###

[The official language for TonenGeneral's filings with the Tokyo Stock Exchange and Japanese authorities, and for communications with our shareholders, is Japanese. We have posted English versions of some of this information on this web site. While these English versions have been prepared in good faith, TonenGeneral does not accept responsibility for the accuracy of the translations, and reference should be made to the original Japanese language materials.]