Security Code Tokyo 5020

### **Supplementary Information**

November 1, 2013



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# Summaries of businesses and Financial Results

# Summary of JX Group's Businesses





- \*1 FY2013 1H actual \*2
- \*2 As of Sep. 2013
- \*3 Crude Oil Equivalent (Estimated average daily production from Jan. to Jun. 2013)
- \*4 Equity entitled copper production contained in copper concentrate (Estimated production from Jan. to Dec. 2012)
- \*5 Pan Pacific Copper (66.0% equity stake); 610 thousand tons/year + LS-Nikko Copper (39.9% equity stake); 560 thousand tons/year (As of Sep. 2013)
- \*6 Profit and loss of Toho Titanium is included in the Metals Business.

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# **Financial Summary**



		FY2012			FY2013	
	1Q	1H	Full Year	1Q	1H	Full Year
(JPY billion)	Actual	Actual	Actual	Actual	Actual	Forecast (Nov. 2013)
Net Sales	2,551.0	5,189.1	11,219.5	2,773.8	5,777.7	11,860.0
Energy Oil and Natural Gas E&P Metals Others	2,194.2 51.0 232.2 73.6	4,467.7 95.5 465.4 160.5	9,699.6 173.1 964.9 381.9	2,396.8 48.2 252.9 75.9	5,009.2 94.1 506.5 167.9	10,240.0 200.0 1,030.0 390.0
Operating Income (Loss)	(65.5)	37.4	251.5	53.6	139.4	215.0
Energy Oil and Natural Gas E&P Metals Others	(98.5) 30.0 0.7 2.3	(23.3) 50.2 2.6 7.9	138.9 80.5 6.4 25.7	24.6 24.7 1.2 3.1	80.7 42.6 5.8 10.3	100.0 75.0 13.0 27.0
Ordinary Income (Loss)	(38.3)	79.6	328.3	72.5	176.1	300.0
Energy Oil and Natural Gas E&P Metals Others	(90.9) 36.6 12.1 3.9	(9.6) 58.2 21.6 9.4	161.6 93.6 44.0 29.1	26.1 31.0 10.1 5.3	91.4 53.1 19.6 12.0	132.0 91.0 44.0 33.0
Net Income (Loss)	(32.9)	26.8	159.5	35.7	89.7	150.0
Energy Oil and Natural Gas E&P Metals Others	(57.6) (19.1) 4.3 1.3	(13.4) 28.3 9.6 2.3	117.1 33.9 (2.6) 11.1	21.6 13.1 3.1 (2.1)	61.8 20.0 6.8 1.1	86.0 42.0 14.0 8.0
Capex Depreciation and Amortization	78.0 46.0	173.0 91.3	472.0 180.4	94.0 45.0	245.0 90.6	600.0 190.0

# Ordinary Income by segment



		FY2012			FY2013	
	1Q	1H	Full Year	1Q	1H	Full Year
(JPY billion)	Actual	Actual	Actual	Actual	Actual	Forecast (Nov. 2013)
Ordinary Income (Loss)	(38.3)	79.6	328.3	72.5	176.1	300.0
Energy Business	(90.9)	(9.6)	161.6	26.1	91.4	132.0
Petroleum Products	(17.4)	23.9	56.1	(25.7)	(12.6)	19.0
Petrochemicals	3.1	9.8	46.7	22.4	41.8	75.0
Inventory Valuation	(76.6)	(43.3)	58.8	29.4	62.2	38.0
Oil and Natural Gas E&P Business	36.6	58.2	93.6	31.0	53.1	91.0
Metals Business	47.4	70.7	60.0	10.1	19.6	44.0
Resources Development	10.4	15.7	26.6	5.5	8.4	20.0
Smelting and Refining	2.3	4.8	11.1	2.5	5.6	12.0
Electronic Materials	0.8	2.8	6.3	1.3	4.3	11.0
Recycling and Environmental Services	(0.8)	1.1	2.5	0.3	2.3	5.0
Titanium	0.3	(0.1)	(1.0)	(0.9)	(3.4)	(6.0)
Inventory Valuation	(0.9)	(2.7)	(1.5)	1.4	2.4	2.0
Others	3.9	9.4	29.1	5.3	12.0	33.0

# **Balance Sheets**



	Sep. 2012	Mar. 2013	Sep. 2013
(JPY billion)	Actual	Actual	Actual
Total assets	6,540.0	7,274.9	7,401.4
Current assets	3,295.8	3,737.8	3,618.5
- Cash and deposits	275.4	250.1	282.9
Noncurrent assets	3,244.2	3,537.1	3,782.9
Property, plant and equipment	2,035.8	2,190.7	2,302.7
Intangible assets	148.6	134.8	138.7
Investments and other assets	1,059.8	1,211.6	1,341.6
Liabilities	4,482.3	4,947.5	4,871.0
Interest-bearing debt	2,323.8	2,549.3	2,608.4
Other liabilities	2,158.5	2,398.2	2,262.6
Net assets	2,057.7	2,327.4	2,530.4
Shareholders' equity	1,783.9	1,896.4	1,965.1
Accumulated other comprehensive income (loss)	(52.1)	46.3	113.0
Minority interests	325.9	384.7	452.3

# **Performance Indicators**



	FY201	12	FY2013
	1H	Full Year	1H
(JPY billion)	Actual	Actual	Actual
Cash flows from operating activities	247.8	265.6	244.5
(Working capital)	138.0	(164.5)	15.2
Cash flows from investing activities	(186.1)	(426.1)	(248.1)
Free cash flows	61.7	(160.5)	(3.6)
Dividend and others	(20.3)	(18.0)	7.9
Net cash flows	41.4	(178.5)	4.3
	Sep. 2012	Mar. 2013	Sep. 2013
	Actual	Actual	Actual
Net D/E Ratio (times)	1.18	1.18	1.12
Shareholders' equity ratio (%)	26.5	26.7	28.1

### Equity in earnings of unconsolidated subsidiaries and affiliates



		FY2012			FY2013	
	1Q	1H	Full Year	1Q	1H	Full Year
(JPY billion)	Actual	Actual	Actual	Actual	Actual	Forecast (Nov. 2013)
Energy	0.9	1.7	5.9	1.3	2.3	6.5
Oil and Natural Gas E&P	3.0	3.8	9.4	1.7	3.3	7.5
Metals	12.8	22.1	43.5	10.1	16.5	37.0
Resources Development	11.4	18.2	35.0	8.9	13.2	28.8
Smelting and Refining	1.4	3.9	8.5	1.2	3.3	8.2
Others	0.3	0.8	0.9	0.3	0.5	1.5

# **Review of Target**



#### ROE(%)

\*Excluding negative goodwill of marger regarding FY2010









Net D/E Ratio

### Historical Dubai Crude Oil Price



Average Price	FY2010	FY2011			FY2012			FY2	( \$/bbl 013
Average Price	F12010	F12011	1Q	2Q	3Q	4Q	FY	1Q	2Q
Dubai Crude Oil	84	110	106	106	107	108	107	101	106
I)									
,									
0									
0		$\sim$							
0				$\sim$					
0									
0									
0									
0	Duba	ai Crude Oil (\$	<i>,</i> ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,						

# Historical Copper Price and Inventory Level





### Historical Exchange Rate



										(Yen/\$)
	Average Price	FY2010	FY2011			FY2012			FY2	013
	Average Flice	F12010	FIZUII	1Q	2Q	3Q	4Q	FY	1Q	2Q
	Exchange Rate	86	79	80	79	81	92	83	99	99
(Yen/\$) 110	[									
105										
100										$\sim$
95										
90								/		
85			~~							
80										
75										
70 A	pr. 2010		Apr. 201	1		Apr. 2012	2		Apr. 2013	}



# Strategies of Energy Business

### Enhance Overseas Businesses (Paraxylene)



#### Main use of Paraxylene



Polyester fiber

PET bottles

Outline of a paraxylene joint venture project with SK Group of South Korea

Location : Ulsan, Korea thousand One of the world's Capacity : 1,000 tons / year largest capacity

Production Start : 2014 (scheduled)

#### Outlook for Paraxylene Demand in Asia



Investment : approx. 80 billion JPY

**Ownership**:

SK Group

50% -1 share JX Nippon Oil & Energy 50% +1 share

### Enhance Overseas Businesses (Lubricants)







Mainly Asia, a total of 20 offices/plants in 13countries.

Sales office, other	12
Manufacturing plant	3
Sales / manufacturing base	5

- Expansion of Overseas Lubricants Business
- Established a lubricants marketing company in Dubai. (Jul. 2011)
- Lubricants manufacturing plant started its operation in Indonesia. (Apr. 2012)
- Determined the establishment of a lubricants manufacturing and marketing company in Vietnam. (established in Nov. 2012, scheduled to start production in 2014)
- Started joint venture business for lubricants base oil with SK Group of South Korea. (Oct. 2012)
- ✓ Medium-Term Target of Overseas Lubricants Sales



### Action for Energy Conversion Company (LNG Business)



#### ✓ Hachinohe LNG Terminal Project

- > Promoting construction of Hachinohe LNG Import Terminal and Kushiro LNG Satellite Terminal.
  - Taking in the demand of city gas and industrial use in the region of northern Tohoku and eastern Hokkaido.
  - Supplying natural gas to general electric utility. (For Hachinohe Thermal Power Plant of the Tohoku Electric Power Co., Inc.)

#### [LNG supply system of JX]

#### Hachinohe and Kushiro LNG terminals

[Current]	Hachinohe (Satellite Terminal)							
Operation start	Mar. 2007							
Tank capacity (thousand KL)	4.5 ×1 tank							
[2015~]	Hachinohe (Import Terminal)	Kushiro (Satellite Terminal)						
2015~1	riachinone (import reminal)	Rushino (Galeinie Terriniai)						
Operation start	Apr. 2015 (							
	· · ·							

	Tank No.1	Tank No.2	
Operation start	tion start Apr. 2006		
Tank capacity (thousand KL)	160	160	
Ownership	JX Nippon Oil & Energy 50%		
Ownership	The Chugoku Electric Power Co	o.,Inc. 50%	



### Action for Energy Conversion Company (Electricity Business, Fuel Cell)



#### Location of Electricity Business (As of Nov. 2013)



#### Power Generating Capacity of each Business

IPP	6 stations	840 thousand kW
PPS	5 stations	525 thousand kW
Mega Solar	3 stations	5 thousand kW
Wind Power	3 stations	5 thousand kW
Total (equity basis)		1 375 thousand kW

Jiai (Equity Dasis)

#### **Expansion of Electricity Business**

- Started receiving electricity from Kawasaki Natural Gas Power Generation Co., Ltd, joint venture with Tokyo Gas Co., Ltd.(2008)
- Started operation of the Sendai Mega Solar (Feb. 2013)
- Started operation of the Kudamatsu Mega Solar (Mar. 2013)
- Started operation of the Kasumigaura Mega Solar (Nov. 2013)
- Scheduled to start operation of the Iwaki Mega Solar (Mar. 2014)
- Scheduled to start operation of the 2<sup>nd</sup> Kudamatsu Mega Solar(Jun. 2014)  $\geq$
- Scheduled to start operation of the Akita Mega Solar (Aug. 2014)  $\geq$
- Scheduled to start operation of the Uruma Mega Solar (Mar. 2015)  $\geq$
- Started operation of Wind Power at the Akita Oil Terminal and the Kashima Refinery.(2003, 2005)
- Ohgishima Wind Power Station started operation.(2010)
- Scheduled to establish the Solvent De-Asphalting equipment and the power generation facilities in the Kashima Refinery.(FY2015)





#### ✓ Fuel Cell

- Launched Solid Oxide Fuel Cell(SOFC) system for residential use which is smaller and has higher electrical efficiency compared to conventional one. (Oct. 2011)
- Increasing sales volume by high attention to new energy after the earthquake.

### Action for Energy Conversion Company (Coal Business)



#### ✓ Our Coal business

- 1. Main Upstream Businesses
- Own the interest of Bulga mine in Australia, through an investment to Oakbridge joint venture. (Sep. 1990)
- Started production and sales of Bulga coal. (Mar. 1991)
- Acquisition of the interest and dealership of Sukunka /Suska coal deposits, through an investment to Xstrata Coal British Columbia, and started metallurgical coal joint venture with Xstrata Coal. (Mar. 2012)

#### 2. Sales

- Mainly supplying Bulga coal to customers. (Approx. 9 million tons/year)
- 3. Coal Transshipment Station
- Coal Transshipment Station was constructed on the site of former Kudamastu Refinery, and started its operation.(May 2001)

#### ✓ Our Interest of Coal Mine/Deposits

	Bulga Coal Mine	Sukunka and Suska Coal Deposits			
Location	New South Wales, Australia	British Columbia, Canada			
Interest	13.3%	25.0%			
Reserves/ Resouces	Recoverable reserves more than 300 million tons	Resouces Sukunka Deposit Approx. 240million tons Suska Deposit Approx. 240million tons			
Production capacity	Approx. 11million tons/year	Apporox. 9.5 million tons/year (scheduled)			



## Action for Energy Conversion Company (Hydrogen Business)



- Demonstration Test at Service Station (SS) that has Gasoline and Hydrogen Filling Machine Action for the future hydrogen supply infrastructure
  - Carry out the hydrogen supply in SS sites by 13 private enterprises (the energy industry, automotive industry) and government office jointly.
  - Examine hydrogen supply infrastructure maintenance and construction of the business model at ENEOS service station network in allover the country.

Service Station (SS) that has Gasoline and Hydrogen Filling Machine (in Kanagawa)



#### ✓ Outline of the Demonstration Test

- ENEOS Service Station (Total 2 stations)
   Placed in Kanagawa Pref. and Aichi Pref.
- Period (Scheduled)
   Apr. 2013 ~ Mar. 2016
- Contents of the Demonstration Test
- Short time filling of high pressure hydrogen
- Operation of hydrogen filling duties in parallel with gasoline and diesel fuel sale



# Strategies of Oil and Natural Gas E&P Business

## **Business Area**





# **Business Activities**



	▼ Project Company In Production ● Under Development ● Under Exploration ●				
The North Sea	JX Nippon Exploration and Production (U.K.) Ltd.				
2 The U.S. Gulf of Mexico	JX Nippon Oil Exploration (U.S.A.) Ltd.				
03 Canada	Japan Canada Oil Company / Mocal Energy				
04 Thailand	JX Nippon Oil & Gas Exploration Corp.	•			
5 Vietnam	Japan Vietnam Petroleum Co., Ltd.				
	Nippon Oil Exploration (Cuu Long) Ltd. / JX Nippon Oil & Gas Exploration Corp.	•			
06 Myanmar	Nippon Oil Exploration (Myanmar) Ltd.				
	JX Nippon Oil & Gas Exploration (Myanmar) Ltd.	•			
o7 Malaysia	JX Nippon Oil & Gas Exploration (Malaysia) Ltd.				
	JX Nippon Oil & Gas Exploration (Sarawak) Ltd.				
	JX Nippon Oil & Gas Exploration (Peninsular Malaysia) Ltd.	•			
	JX Nippon Oil & Gas Exploration (Onshore Sarawak) Ltd.	•			
	JX Nippon Oil & Gas Exploration (Deepwater Sabah) Ltd. 🛛 🔴				
	JX Nippon Oil & Gas Exploration (Offshore Malaysia) Sdn. Bhd.	•			
08 Indonesia	Nippon Oil Exploration (Berau) Ltd.				
09 Australia	JX Nippon Oil & Gas Exploration (Australia) Pty Ltd.				
10 JPDA *	Japan Energy E&P JPDA Pty Ltd.				
11 Papua New Guinea	Merlin Petroleum Company / Southern Highlands Petroleum Co., Ltd.				
	Nippon Oil Exploration (Niugini) Ltd. / Murray Petroleum Co., Ltd.	•			
	Nippon Papua New Guinea LNG LLC				
12 13 UAE · Qatar	Abu Dhabi Oil Co., Ltd.				
	United Petroleum Development Co., Ltd.				
	JX Nippon Oil & Gas Exploration (Qatar) Ltd.	•			
14 Japan	JX Nippon Oil & Gas Exploration Corp.	•			

\* Joint Petroleum Development Area between Australia and East Timor

### Outline of Oil and Natural Gas E&P Projects



	Project Name/Company		Sales Volume(JanJun. 2013) (1,000BOED)*1			Reserves(million BOE) *1,*2		
			Oil	Gas	As of the end of 2012	As of the end of 2011	As of the end of 2010	Reference pages
1	(North Sea, U.K.)							
I	JX Nippon Exploration and Production (U.K). Limited	5	4	1	126	47	20	48~50
2	(Gulf of Mexico(U.S.A.))							
2	JX Nippon Oil Exploration U.S.A. Limited	3	2	1	23	25	27	51
3	(Canada)							
5	Japan Canada Oil Company Limited	13	13	0	253	251	253	52
4、5	(Vietnam and other)							
4, 3	Japan Vietnam Petroleum Company, Limited, other	8	6	2				54 ~ 55
6	(Myanmar)							
0	Nippon Oil Exploration (Myanmar) Limited	9	1	8				56 ~ 57
	(Malaysia)							
7	JX Nippon Oil & Gas Exploration (Malaysia) Limited	20	4	16				
	JX Nippon Oil & Gas Exploration (Sarawak) Limited	19	2	17				58~60
8	(Indonesia)				<sub total=""></sub>	<sub total=""></sub>	<sub total=""></sub>	
0	Nippon Oil Exploration (Berau) Limited	17	0	17	233	259	319	61
9、10	(Australia and other)							
9, 10	JX Nippon Oil & Gas Exploration (Australia) Pty Ltd., other	1	1	0				62~63
11	(Papua New Guinea)				<sub total=""></sub>	<sub total=""></sub>	<sub total=""></sub>	
	Merlin Southern Highlands Petroleum Co., Ltd.	6	6	0	99	99	87	64~65
12, 13, 14	(United Arab Emirates, Qatar and others)							
12, 13, 14	Abudhabi Oil Co., Ltd., United Petroleum Development Co., Ltd. and others	9	9	0	66	69	69	66~67
	Total	110	48	62	800	749	775	

\*1 Project company basis. \*2 Proved reserves and probable reserves, including reserves from projects currently under development.

### Maintain and Expand Production Volume over the Medium/Long Term







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### Production Schedule of Principal E&P Projects







# Strategies of Metals Business

### **Copper Business**





\*1. Shares held by JX Nippon Mining & Metals

\*2. Total Capacity is 260KT. PPC has 63.51% equity.

### Overseas Copper Mine Development 1



Acquisition price \$137 million		rom 2013 to 2040 (28 years ) SX-EW Copper Cathode From Mar. 2013 Copper Concentrate From Jan. 2014 ears)
Ownership	Copper : 3,55	Okt From Copper Concentrate 3,140kt
Pan Pacific Copper (PPC)* 75% Jointly established by JX Nippon Mining & Metals (66%) and Mitsui Mining & Smelting (34%)	Molybdenum :	From SX-EW Process 410kt : 87kt (3kt / year)
litsui & Co., Ltd. 25%	Production plan	
	(1,000t)	= SX FW Conner Cathodo
and the second	250	SX-EW Copper Cathode
Open pit (location where ore is mined) Dump leaching pad	000	Copper Concentrate
	200	
Flotation plant Truck shop	150	
Primary Cluster Grinding plant		
Tailing thickener	100	
barse ore stock pile	50	
Molybdenum flotation plant	50	
	0	
Water pump station		2013 2014 2015 Initial
Repair shop for construction		ten-yea average

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The state of the

### Overseas Copper Mine Development 2

Los Helados (Chile, 20km south of the Caserones Copper Mine)



Ownership

NGEx Resources Inc. (Canada): 60%

Pan Pacific Copper (PPC) : 40%

\*PPC is Jointly established by JX Nippon Mining(66%) and Mistui Mining & Smelting(34%)

PPC acquired the exploration rights in Sep. 2012 from JOGMEC (Japan Oil, Gas and Metals National Corporation)

#### Exploration results

Drilled exploring holes at Los Helados between 2004 and PPC's acquisition and confirmed existence of copper-gold deposit.



Main exploring areas

Filo del Sol (Argentina)

Frontera Area Dimension : 24,000ha Altitude : 4,400-4,900m

### **Electronic Materials**



				End-use applications				
	Main IT-related products	Global market share	Primary applications	PCs	Mobile phones / Smart phones	Digital, Avs	Telecom infra	Auto mobiles
1	Treated rolled copper foil	75% No. 1	Flexible printed circuit boards	0	0	Ø		
	Semiconductor targets	60% No. 1	CPUs, memory chips, etc.	Ø	0	O	0	0
1	ITO targets for FPDs *1	30%	Transparent electrodes	Ø	0	0		
	HD media targets	30% No. 2	HDD (Hard disk drives), etc.	O	0			
Q	Phosphor bronze	20%	Connectors	O	0	0		0
	Corson alloy (C7025)	45% No. 1	Lead frames, Connectors	O	0	0		0
R	Titanium copper alloy	70% No. 1	High-class connectors, etc.	0	0	0		
	In-P compound semiconductors	50%	Optical comunication devices High-speed IC			0	0	0

\*1 Flat Panel Displays Copyright © 2013 JX Holdings, Inc.

# Electronic Materials (Kakegawa Works)



#### ✓ Expansion of Automotive Related Business

- Eco-friendly Car market which is applying full of environmental technology has a high potential of growth in near future.
- Demand for connectors used in electric components of eco- friendly car is expected to expand further.
- Construction of Integrated Plant of Connector (Kakegawa Works)
- Decided to construct a new plant in Kakegawa with integrated production system (press, plating and assembly) for connector (Feb. 2011).
- Started operation (Apr. 2013).



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✓ Integrated Production System of Connector and Precision Materials





### **Recycling and Environmental Services Business**







# Business Environment and Data - Energy Business -

Energy Business

### Demand for Petroleum Products (Japan)



Note: Excluding Crude Oil for electric power plants.

Source: Petroleum Association of Japan and Company data

Energy Business

Capacity Reduction Plan, Integration Synergies, Enhanced Efficiency of Refineries



#### Capacity Reduction Plan

	08.Dec. 2	014.Apr. ,210 thousand E		(Japan) 2008.Dec. 1,830 ⇒	2014.Apr. 3,720 thousand BD
	Refinary	Due Date	Reduction	Capacity	Completion
STEP1	Toyama	March, 2009	(60)	thousand B/D	
	Kashima	May, 2010	(21)		$\overline{\mathbf{N}}$
	Oita	May, 2010	(24)		
	Mizushima	June, 2010	(110)		
	Osaka	October, 2010	(115)	Convert to expor refinery	tation
	Negishi	October, 2010	(70)		
	Subto	tal	(400)		
STEP 2	Muroran	March, 2014	(180)		
	Tota	I	(580)		
				Correspondence	onded to Sophistication y Supply Structure Act

#### Integration Synergies and Enhanced Efficiency of Refineries








Energy Business

# JX Group's Market Share and Historial CDU<sup>1</sup>Utilization Rate, and Demand in Japan



## **Domestic Market Share**

		FY2012 1H (%)	FY2012 (%)	FY2013 1H (%)
a)	Gasoline	33.6	33.7	33.7
b)	Kerosene	38.9	39.7	42.9
c)	Diesel Fuel	37.0	37.8	38.6
d)	Fuel Oil A	43.6	44.6	44.7
	a+b+c+d	36.1	37.0	37.0
	Total Domestic Fuel *2	35.9	36.5	36.3

## Domestic Demand

		FY2012 1H (1,000KL)	FY2013 1H (1,000KL)	Changes vs. FY2012 1H (%)
a)	Gasoline	28,662	28,770	100.4
b)	Kerosene	4,485	4,348	96.9
c)	Diesel Fuel	16,353	16,630	101.7
d)	Fuel Oil A	5,909	5,669	95.9
	a+b+c+d	55,408	55,416	100.0
	Total Domestic Fuel *2	92,142	89,572	97.2

CDU <sup>'</sup>Utilization Rate (Excluding the impact of periodic repair and earthquake)

		FY2010	FY2011	FY2012	FY2013 1Q	FY2013 2Q
JX Group	*3	86%	88%	88%	90%	90%

\*1 Crude Distillation Unit

\*2 Excluding crude oil for electric plants

\*3 Excluding condensate splitters of Mizushima and Kashima

## Number of Service Stations (Fixed-Type)



	FY2010	FY2011	FY2012	*5 FY2013.9
JX Group	12,149	11,730	11,283	11,161
EMG <sup>*1</sup>	3,979	3,773	3,475	3,456
Idemitsu Kosan	4,148	3,997	3,861	3,841
Showa Shell Sekiyu	3,922	3,760	3,555	3,489
Cosmo Oil	3,609	3,498	3,325	3,298
Others *2	1,194	1,160	1,130	1,118
Oil Companies	29,001 (76.5%)	27,918 (75.7%)	26,629 (74.8%)	26,363 (74.7%)
Private Brands and Others *3	8,899 (23.5%)	8,982 (24.3%)	8,971 (25.2%)	8,937 (25.3%)
Total *3	37,900	36,900	35,600	35,300

<Number of Company-Owned Service Stations>

(As of the end of fiscal years)

	FY2010	FY2011	FY2012	FY2013.9
JX Group	2,701	2,573	2,487	2,461

<Number of Self-Service Stations>

(As of the end of fiscal years)

	FY2010	FY2011	FY2012	FY2013.9
JX Group	2,385	2,423	2,535	2,606
Total for Japan *4	6,935	7,001	7,172	7,274 <sub>*5</sub>

Notes: \*1. Figures are total of Esso, Mobil and Tonen General Sekiyu.

\*2. Figures are total of Taiyo Petroleum, Mitsui Oil & Gas and Kygnus Sekiyu.

\*3. Estimated by JX Holdings.

 $^{\ast}4.$  Figures include only self-service retail outlets that are affiliated to oil companies.

\*5. Data except for JX Group and Syowa Shell Sekiyu are as of the end of June 2013.

# Sales Volume by Product



	FY2012 1H	FY2013 1H	variation	Changes vs. FY 2012 1H
	(ten thousand KL)	(ten thousand KL)	(ten thousand KL)	
Gasoline	963	970	7	0.7%
Premium	123	120	-3	-2.4%
Regular	834	846	12	1.4%
Naphtha	191	190	-1	-0.5%
JET	75	84	9	12.0%
Kerosene	154	164	10	6.5%
Diesel Fuel	605	641	36	6.0%
Fuel Oil A	258	253	-5	-1.9%
Heavy Fuel Oil C	522	365	-157	-30.1%
For Electric Power	388	256	-132	-34.0%
For General Use	134	109	-25	-18.7%
Total Domestic Fuel	2,767	2,667	-100	-3.6%
Crude Oil	252	189	-63	-25.0%
Lubricants & Specialities	156	139	-17	-10.9%
Petrochemicals (ten thousand ton)	269	312	43	16.0%
Exported Fuel	542	612	70	12.9%
LPG (ten thousand ton)	13	16	3	23.1%
Coal (ten thousand ton)	312	344	32	10.3%
Total Excluding Barter Trade & Others	4,311	4,280	-31	-0.7%
Barter Trade & Others	886	898	12	1.4%
Total	5,197	5,178	-19	-0.4%

Energy Business

# Domestic Market Margin\* (Gasoline)





\* Margin = Spot Price – All Japan Crude Oil CIF (including petroleum tax and interest) Source : Trade statistics (Ministry of Finance, Japan)

(Yen/L)		
85		
80 -		
75 -	- 15	
70 -		
65 -		
60 -		
55 -		
50 -	- 10	
45 -		
40 -		
35 -		
30 -		
25 -	- 5	
20 -		
15 -		
10 -		
5 -		
0 L	11 Jul. 2011 Oct. 2011 Jan. 2012 Apr. 2012 Jul. 2012 Oct. 2012 Jan. 2013 Apr.2013 Jul. 2013	
Apr.		
	Margin (Right axis) Spot price (Left axis) Clude oil CIF Price (Left axis)	

Domestic Market Margin (Kerosene)

\* Margin = Spot Price – All Japan Crude Oil CIF (including petroleum tax and interest) Source : Trade statistics (Ministry of Finance, Japan)

(Yen/L)	
80	
75	
70	
65	
60	
55	
50	- 10
45	
40	
35	
30	
25	5
20	
15	
10	
5	
0	
Ap	r. 2011 Jul. 2011 Oct. 2011 Jan. 2012 Apr. 2012 Jul. 2012 Oct. 2012 Jan. 2013 Apr.2013 Jul. 2013
	Margin (Right axis) —Spot price (Left axis) —Clude oil CIF Price (Left axis)

Domestic Market Margin (Diesel Fuel)

\* Margin = Spot Price – All Japan Crude Oil CIF (including petroleum tax and interest) Source : Trade statistics (Ministry of Finance, Japan)



# Domestic Market Margin (Fuel Oil A)



## Paraxylene Price and Margin (vs. Crude Oil)



Average Drice	EV2010	EV2011			FY2012			FY20	(\$/ton) 13
Average Price	FY2010	FY2011	1Q	2Q	3Q	4Q	FY	1 Q	2Q
Asian Contract Price	1,162	1,555	1,497	1,398	1,536	1,611	1,510		1,44
Margin (vs. Crude Oil)	550	754	723	625	754	824	732	676	67
/ton)									
00 Apr. 2011		>							
00 - 1,690\$/to	n	$\mathbf{i}$	$\wedge$	$\sim$			$\checkmark$		
00 -				$\checkmark$					
00 - 00									
00 00	$\sim$		~						
00 -			$ \land $	$\sim$	$\sim$				
				$\checkmark$					
00 - 00									

Note: In case of ACP undecided, average price of spot market is adopted.

## Benzene Price and Margin (vs. Crude Oil)



		FY2011			FY2012			FY20	13
Average Price	FY2010	4Q	1Q	2Q	3Q	4Q	FY	1 Q	2 Q
Asian Contract Price	948	1,111	1,155	1,112	1,318	1,433	1,255	1,309	1,2
Margin (vs. Crude Oil)	336	310	382	338	537	646	476	576	4
,800 ,600 -									
,400 - ,200 - ,000 - 800 - 400 - 200 - 0 -	<u></u>		$\sim$			2013 0\$/ton			

## Propylene Price and Margin (vs. Naphtha)



					FY2012			FY20	(\$/ton 13
Average Price	FY2010	FY2011	1Q	2Q	3Q	4Q	FY	1Q	2Q
Far East Spot Price	1,258	1,383	1,367	1,364	1,336	1,347	1,353	1,344	1,4
Margin (vs. Naphtha)	484	362	474	452	392	385	426	486	Ę
on)									
,800 <sub>Г</sub>			Au	g. 2011					
600			1,5	581\$/ton	J				
,600		$\overline{}$	$\sim$						
,400 -						$\sim$	$\wedge$		
,200					$\mathbf{\vee}$				
,000 -									
800 -									
600 -			$\sim$						
		$\sim$							
400				$ \longrightarrow $					
200 -				-					
0									



# Business Environment - Oil and Natural Gas E&P Business -

# Principal Individual E&P Project Overview (U.K. 1)





	Magnus, Brae, Andrew, Blane and other fields
Company Holding the Acreages	JX Nippon Exploration and Production (U.K.) Ltd.
Shareholders(Holding Percentages)	JX Nippon Oil & Gas Exploration (100%)
Project Status	Exploration / Development / Production
Interest	2.1%~100.0%
Partners	BP, Shell, Marathon, Others
Sales Volume	5,000boed
(JanJun. 2013)	(oil 3,800b/d, gas 7.2mmcf/d)

UK (North Sea) is one of core countries with many opportunities to acquire exploration, development and production assets and the infrastructure related to them. We have over 10 fields currently producing oil and gas as well as several projects underway where development is envisaged to commence within the next few years. We are striving to acquire new acreages through open bid rounds as well as pursuing farm in and other opportunities.

Production	<ul> <li>Mining Area during the production         <ul> <li>Andrew, Mungo / Monan, Mirren / Madoes, Blane</li> <li>Magnus Oil Fields, Brae Gas Field etc</li> </ul> </li> <li>From 1994 to 2002, acquired a working interest in individual blocks.</li> </ul>
Development	Mining Area during Development : Kinnoull Oil Field ●In August 2012, Acquired interest in Kinnoull Field which is under development, by exchanging interest in Pierce Field.
Exploration	Mining Area during Exploration 22/25a (Culzean Prospect) etc

In March 2011, confirmed the presence of a significant hydrocarbon accumulation.

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# Principal Individual E&P Project Overview (U.K. 2)





# Principal Individual E&P Project Overview (U.K. ③)



## ✓ The main features of this acquisition

Shetland Islands Orkney Islands	Magnus Oil Field, Others	Block
U.K	Marinaer Oil Field Kinnoull and Andrew Oil Field, Others Culzean Prospect, Others	(Interes Projed Statu
		* JX Ni

[			
	Kinnoull Oil Field	Culzean Prospect	Mariner Oil Field
Blocks	16/23a、16/24a	22/25e	9/11a
Partners	BP 77.06% ( Operator )	Maersk 49.99% ( Operator )	Statoil 65.11% ( Operator )
(Interest)	JXNEPUK(*)22.94%	JXNEPUK(*)34.01%	JXNEPUK(*)28.89%
	Existing 6.27% Additional 16.67%	Existing 17.06% Additional 16.95%	Existing — Additional 28.89%
		BP 16.00%	Cairn 6.00%
Project Status	Under Development (Production to be commenced in 2014)	Under Exploration	Under Development (Field Development Plan approved in Feb. 2013)

\* JX Nippon Exploration and Production (U.K.) Limited

# Principal Individual E&P Project Overview (Gulf of Mexico)





We hold assets in the Gulf of Mexico in the United States, which range from the continental shelf (less than 200meters in depth) to deep water area (more than 200 meter in depth).

	K2 Orchard North (onshore)		MP140,ST179, WC265/266 (offshore)	
Company holding the Acreage	JX Nippon (	Dil Exploration(U.S.A	.) Ltd.	
Shareholders(Holding Percentages)	JX Nippon Oil & Gas Exploration(100%)			
Project Status	Production	Production	Production	
Interest	11.6%	50.0%	35.0% <b>~</b> 62.5%	
Partners	Anadarko(41.8%) ENI(13.4%) ConocoPhillips(12.4%) MCX(11.6%) EcoPetrol(9.2%)	Hilcorp (50.0%)	Apache Dynamic Ranger Tarpon	
Operator	Anadarko	Hilcorp	Apache, Others	
Sales Volume(JanJun. 2013)	3,500 boed (Oil 2,200b/d、Gas 7.8mmcf/d)			

#### Production

Mining Area during the productionK2, Orchard North, MP140, ST179, WC265/266

- In 1990, began exploration, development, and production operations at an onshore field in Texas and offshore blocks in both deep as well as shallow waters in the Gulf of Mexico.
- In addition to continuing such existing operations as those in the Orchard North Gas Field, Aconcagua Gas Field, and Virgo Gas Field, purchased interests in certain producing assets in the Gulf of Mexico from Devon in 2005 and from Anadarko in 2007.
- In September 2010, sold some assets of shallow water and deep water areas.

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# Principal Individual E&P Project Overview (Canada)





	Syncrude Project		
Company Holding the Acreages	Japan Canada Oil/Mocal Energy		
Shareholders(Holding Percentages)	JX Nippon Oil & Gas Exploration (100%)		
Project Status	Development / Production		
Interest	5.0%		
Partners	Canadian Oil Sands (36.7%) Imperial Oil Resources (25.0%) Suncor Energy (12.0%) Sinopec (9.0%) Nexen (7.2%) Murphy Oil Company (5.0%)		
Operator	Syncrude Canada		
Sales Volume (JanJun. 2013)	13,300boed (oil 13,300b/d)		

We are a partner in the Syncrude Project that produces synthetic crude oil from oil sand, the sand containing bitumen, huge deposits of which are found in Canada.

## Production

• In 1978, Started Shipment of Synthetic Crude Oil.

● In 1992, acquired a working interest from PetroCanada.



Next Page

Oil and Natural Gas E&P Business

# Principal Individual E&P Project Overview (Vietnam 1)

# Principal Individual E&P Project Overview (Vietnam 1)





Block 15-2		Block 16-2	Block 05-1b/c		
	Rang Dong Oil Field	Phuong Dong Oil Field		Diotic 03-10/C	
Company Holding the Acreages	Japan Vietnam Petroleum Company		Nippon Oil Exploration (Cuu Long)	JX Nippon Oil & Gas Exploration (100%)	
Shareholders(Holding Percentages)	JX Nippon Oil & Gas Exploration (97.1%) Mitsubishi Corporation (2.9%)		JX Nippon Oil & Gas Exploration (29.5%) JOGMEC (70.5%)	-	
Project Status	Exploration/Development/Production		Exploration	Exploration	
Interest	46.5%	64.5%	40.0%	35.0%	
Partners	IPVEP (35.5%)		PVEP (45.0%) VSP (15.0%)	ldemitsu Oil & Gas (35.0%) INPEX (30.0%)	
Operator	Japan Vietnam Petroleum Company		PVEP	ldemitsu Oil & Gas	
Sales Volume (JanJun. 2013)	7,800 boed (oil 6,300b/d, gas 9.0mmcf/d)		-	-	

# Principal Individual E&P Project Overview (Vietnam 2)



## Block 15-2 (Rang Dong, Phuong Dong Oil Fields)

#### Production Development

Exploration

Since the acquisition in 1992, the project has been one of our key operations. JVPC, our subsidiary, act as operator in the block.

The Rang Dong Oil Field and The Phuong Dong Oil Field feature an unconventional fractured granite basement rock reservoir that is unique in the world. Our fracture evaluation technology is highly valued and receiving worldwide recognition.

As part of our corporate activities, we have been promoting social welfare activities in Vietnam to improve the lives of the people of Vietnam, furthermore, we have been implementing a CDM project aimed at reducing greenhouse gas emissions.

- In 1992, JVPC acquired a working interest in block 15-2
- ●In 1994, JVPC discovered the Rang Dong Oil Field within block 15-2, and it began production in that field from 1998.
- In February 2008 and April 2011, Rang Dong CDM Project received CER (Certified Emission Reductions) issuance approval under the Kyoto Protocol.
- ●In July 2008, Rang Dong Oil Field achieved a cumulative production volume of 150 million barrels.
- In August 2008, JVPC began production in the Phuong Dong Oil Field.

## **Block 16-2**

### Exploration

- In November 2007, acquired a working interest in block 16-2 offshore Vietnam.
- In November 2009, excavated test well No.1, and discovered gas and condensate.
- In August 2010, excavated test well No.2, and discovered gas and condensate.
- In April 2011, excavated appraisal well No1.

## Block 05-1b/c

#### Exploration

- In October 2004, acquired a working interest in block 05-1b/c offshore Vietnam.
- In February 2007, excavated test well No.1.
- In August 2010, excavated test well No.2, and discovered gas and oil.
- In August 2012, excavated appraisal well No.1.
- In June 2013, confirmed gas and condensate.

# Principal Individual E&P Project Overview (Myanmar 1)





# Principal Individual E&P Project Overview (Myanmar 2)





We have been participating in the Yatagun project in Myanmar since exploration stage. After the appraisal activities and the construction of the production and shipping facilities, the project is now at a stable production stage.

- In 1991, NOEX Myanmar acquired a working interest in <u>blocks M-13/14</u> offshore Myanmar.
- The following year, acquired a working interest in <u>block M-12</u> and discovered the Yetagun Gas Field in that block.
- In 2000, production at the Yetagun Gas Field commenced, with the produced gas supplied to the Ratchaburi power plants in Thailand.
- In 2012, Made the Final Investment Decision on the Yetagun North Gas Field. Development of the gas field are underway to
  - commence of production in August 2014.

 In September 2012, acquired a working interest in <u>blocks M-11</u>, offshore Myanmar.
 (Waiting for the approval of the Myanmar government)

● In January 2013, acquired the approval of the Myanmar government.

• In September 2013, commenced to excavate test well No1.

# Principal Individual E&P Project Overview (Malaysia ①)





	SK10 (Helang Gas Field, Others)	SK8 (Serai, Jintan Gas Field, Others)	
Company Holding the Acreages	JX Nippon Oil & Gas Exploration (Malaysia)	JX Nippon Oil & Gas Exploration (Sarawak)	
Shareholders(Holding Percentages)	JX Nippon Oil & Gas Exploration (78.7%) INPEX (15.0%) Mitsubishi Corporation (6.3%)	JX Nippon Oil & Gas Exploration (76.5%) INPEX (15.0%) Mitsubishi Corporation (8.5%)	
Project Status	Exploration / Development / Production	Exploration / Development / Production	
Interest	75.0%	37.5%	
Partners	Petronas Carigali (25.0%)	Shell Oil and Gas Malaysia(37.5%) Petronas Carigali(25.0%)	
Operator	JX Nippon Oil & Gas Exploration (Malaysia)	Shell Oil and Gas Malaysia	
Sales Volume (JanJun. 2013)	20,000boed (oil 3,500b/d, gas 99.0mmcf/d)	18,300boed (oil 1,800b/d, gas 99.6mmcf/d)	

# Principal Individual E&P Project Overview (Malaysia 2)





Kuala Lampur Miri Serai Saderi Jintan Bijan Cilipadi Helang Selasih Helang Skilo Skilo Bintulu	Deepwater Block R Kota Kinabalu Brunei Miri SK333 Indonesia
Oil Fields	Gas Fields of JX Nippon Oil & Gas Exploration (Malaysia)
Gas Fields	Gas Fields of JX Nippon Oil & Gas Exploration (Sarawak)
Oil Pipelines	Block of JX Nippon Oil & Gas Exploration (Onshore Sarawak)
Gas Pipelines	Block of JX Nippon Oil & Gas Exploration (Deepwater Sabah)

	PM308A	SK333	
Company holding the Acreage	JX Nippon Oil & Gas Exploration (Peninsular Malaysia)	JX Nippon Oil & Gas Exploration (Onshore Sarawak)	
Shareholders (Holding Percentages)	JX Nippon Oil & Gas Exploration (32.3%) JOGMEC (67.7%)	JX Nippon Oil & Gas Exploration (33.8%) JOGMEC (66.2%)	
Project Status	Exploration	Exploration	
Interest	40.0%	75.0%	
Partners	Lundin Malaysia(35.0%) Petronas Carigali(25.0%)	Petronas Carigali (25.0%)	
Operator	Lundin Malaysia	JX Nippon Oil & Gas Exploration (Onshore Sarawak)	
	Deepwater Block R	Deepwater Block 2F	
Company holding the Acreage	JX Nippon Oil & Gas Exploration (Deepwater Sabah)	JX Nippon Oil & Gas Exploration (Offshore Malaysia)	
Shareholders (Holding Percentages)	JX Nippon Oil & Gas Exploration (100%)	JX Nippon Oil & Gas Exploration (100%)	
Project Status	Exploration	Exploration	
Interest	37.5%	40.0%	
Partners	Inpex Offshore South Sabah(37.5%) Petronas Carigali(25.0%)	Petronas Carigali (40.0%) GDF Suez E&P Malaysia (20.0%)	
Operator	JX Nippon Oil & Gas Exploration (Deepwater Sabah)	JX Nippon Oil & Gas Exploration (Offshore Malaysia)	

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# Principal Individual E&P Project Overview (Malaysia ③)



## Block SK10 (Helang Gas Field and others)

Since the acquisition of Block SK10 in 1987, the project has been one of our key operations. We act as the operator in the block. The natural gas from the block is exported in the form of liquefied natural gas (LNG) to various countries including

#### Japan. Production

#### Mining Area during the production SK10 (Helang Gas Field)

- In 1987, acquired a working interest in Block SK10 offshore Sarawak, Malaysia.
- In 1990, discovered the Helang Gas Field, where production commenced in 2003.
- In 1991, discovered the Layang Gas Field.

## Block SK8 (Serai, Jintan Gas Fields and others)

#### Production

## Mining Area during the production

#### SK8 (Serai, Jintan, Saderi Gas Fields)

- In 1991, acquired a working interest in Block SK8 .
- From 1992 through 1994, the Jintan and other 6 gas fields were discovered in that block, and production of Jintan and Serai were commenced in 2004.
- In 2008, the Saderi Gas Field commenced production.
- ${\ensuremath{\bullet}}$  In 2011, the Cilipadi Gas Field commenced production.

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## Block SK333

## Exploration

- In December 2007, acquired a working interest in <u>Block SK333</u> onshore Sarawak, Malaysia.
- In January 2013, discovered gas and oil in Adong Kecil West Prospect.

## Block PM308A

#### Exploration

 In April 2008, acquired a working interest in <u>Block PM308A</u> offshore peninsular Malaysia.

## Deepwater Block R

#### Exploration

 In January 2012, acquired a working interest in <u>Deepwater Block R</u> deep sea, offshore Sabah, Malaysia.

## **Deepwater Block 2F**

#### Exploration

 In September 2013, acquired a working interest in <u>Deepwater Block 2F</u> deep sea, offshore Sarawak, Malaysia.

# Principal Individual E&P Project Overview (Indonesia)





	Tangguh LNG Project			
Company Holding the Acreages	Nippon Oil Exploration (Berau)			
Shareholders(Holding Percentages)	JX Nippon Oil & Gas Exploration (51.0%) JOGMEC (49.0%)			
Project Status	Exploration/Development/Production			
Interest	12.2%(After Unitization)			
Partners	BP(37.2%) Ml Berau(16.3%) CNOOC(13.9%) KG Berau / KG Wiriagar (10.0%) LNG Japan (7.3%) Talisman (3.1%)			
Operator	BP			
Sales Volume (JanJun. 2013)	17,400boed (oil 500b/d, gas 101.4mmcf/d)			

This is the second LNG project we have participated in, following the LNG Tiga project in Malaysia, and we are working to attain long-term and stable LNG production and revenue.

## Project during the production : <u>Tangguh LNG Project</u>

- From 1990, excavated three test wells, natural gas was discovered in the area. Subsequently, discovered natural gas in the Vorwata Gas Field, Wiriagar Deep structure, and other gas field.
- From December 2002, those with interests in the Berau, Wiriagar, and Muturi blocks agreed to become partners in unitizing the blocks and undertake development work cooperatively.
- ●LNG production commenced in June 2009, and the first cargo was shipped in July 2009.

# Principal Individual E&P Project Overview (Australia<sup>1</sup>)





		Mutinee	er/Exeter Oil Field		Finucane South Oil Field Block WA-191-P	
Company Holding the Acre	ages	JX Ni	JX Nippon Oil & Gas Exploration (Australia) Pty Ltd			
Shareholders(Holding Percent	ages)		JX Nippon Oil & Gas Exploration(100%)			
Project Status			Production		Exploration / Production	
Interest			25.0%		:	25.0%
Partners Santos (33 Woodside		3.4%)		Santos (41.6%) Kufpec (33.4%)		
Operator			Santos		Santos	
Sales Volume(JanJun. 2013)			1,000 boed(oil 1,000b/d)			
	Block WA-290-P Block WA-49-R		Block WA-435-P Block WA-437-P	Blo	ck WA-320-P	Block WA-155-P(2)
Company Holding the Acreages		JX Nip	opon Oil & Gas Exploration (Australia) Pty Ltd			) Pty Ltd
Shareholders(Holding Percentages)		J	X Nippon Oil & Gas	s Exp	ploration(100%	%)
Project Status	Exp	oloration	Exploration	Exploration		Exploration
Interest	15.0 <b>%</b>		20.0 <b>%</b>	10.0 <b>%</b>		7.0%
Partners	Apache (30.25%) Santos (24.75%) OMV(20.00%) Tap(10.00%)		Apache (40.0%) Finder (20.0%) Carnarvon (20.0%)	Apache (40.665%) OMV (39.557%) Tap (9.778%)		Apache (40.665%) OMV(27.11%) Inpex (18.67%) Tap(6.555%)
Operator	A	pache	Apache		Apache	Apache

# Principal Individual E&P Project Overview (Australia<sup>(2)</sup>)



We are producing high-quality low-sulfur crude oil from Mutineer / Exeter oil fields. Revenue from the sales of the crude oil is used for new exploration activities within Australia.

## Mutineer/Exeter Oil Field

#### Production

- In May 1997, acquired a working interest in Block WA-191-P (present Block WA-26/27-L)
- From 1997 to 2002, discovered Mutineer and Exeter Oil Fields
- In March 2005, oil production commenced in Mutineer and Exeter Oil Fields

Block WA-54-L,Block WA-191-P (Finucane South Oil Field and others)



- In May 2011, discovered oil in the Finucane South prospect in Block WA-191-P.
- In May 2013, oil production commenced in Finucane South Field.

## Block WA-290-P,Block WA-49-R

#### Exploration

- In April 2011, excavated test well "Zola-1", and discovered Gas
- In July 2013, excavated appraisable well "Bianchi-1", and discovered Gas

## Block WA-435-P, Block WA-437-P



 In October 2012, acquired working interests in Block WA-435-P and Block WA-437-P

## Block WA-320-P,Block WA-155-P(2)



 In June 2013, acquired working interests in Block WA-320-P and Block WA-155-P

# Principal Individual E&P Project Overview (Papua New Guinea 1)





# Principal Individual E&P Project Overview (Papua New Guinea 2)



## Kutubu, Moran, Gobe oil fields and others

#### Production

 In 1990, Japan Papua New Guinea Petroleum acquired Merlin and acquired original exploration rights of Merlin in Papua New Guinea.

Subsequently, development, and production activities have been undertaken in the Kutubu, Moran, Gobe, SE Gobe, and SE Mananda oil fields.

 In 2008, acquired additional equity of oil field from AGL Energy.



In April 2011, excavated test well "Mananda-5" in <u>Block PPL219</u>, and discovered oil.

## **PNG LNG Project**

#### Development

#### Project during the development PNG LNG Project

We have been involved in PNG LNG Project since the beginning of the project. In December 2009, we made a Final Investment Decision on the Project, and the development work is in progress with the goal of starting shipments in 2014. PNG LNG Project has the full support of the PNG government, and we expect it to contribute to our revenues in the future.

- In December 2008, acquired the PNG LNG Project equity that AGL Energy owned.
- In December 2009, PNG LNG Project was made a final investment decision to proceed with the development.
   Development of the project are underway to commence of production in 2014.

# Principal Individual E&P Project Overview (UAE, Qatar 1)





# Principal Individual E&P Project Overview (UAE, Qatar 2)





# JX Group's Reserve Standards



JX Group's criteria for evaluating reserves conforms to the PRMS(Petroleum Resources management System) Standards, drafted by the SPE (Society of Petroleum Engineers), WPC (World Petroleum Congress), AAPG (American Association of Petroleum Geologists), and SPEE (Society of Petroleum Evaluation Engineers).

JX Group's reported reserves are in line with reserves as defined by the PRMS Standards. The degree of certainty of the reserve values is categorized, in order, as either Proved, Probable, or Possible. Following trends common at other industry firms, JX Group's has used Proven and Probable reserves to arrive at its total reserves.

### **Definition of Proved Reserves:**

Reserves judged to have a high level of certainty from analysis of geoscience and production/petroleum engineering data, based on economic conditions, operational methods and laws and regulations assumed by JX Group in light of discovered reservoirs—there is at least a 90% probability that actual recovered volume will equal or exceed estimates of oil and natural gas deposits reasonably evaluated as commercially recoverable.

## **Definition of Probable Reserves:**

There is at least a 50% probability that additional oil and natural gas reserves will equal or exceed actual recovered volume of the total of estimated proved and probable reserves. While these additional reserves are evaluated in the same manner as proved reserves, the probability of recoverability of probable reserves is lower than proved reserves, but higher than possible reserves.



# Business Environment and Data - Metals Business -

# Copper Production of the JX Group's Mines



		CY2013 1 H	CY2012	CY2013 1 H	CY2013
(Thousand ton)		Actual	Actual	Actual	Forecast *3
Caserones	SX-EW cathode	-	-	5	16
Los Pelambres	*1 Copper concentrate	197	404	204	403
Collahuasi	*2 Copper concentrate	127	245	137	388
	SX-EW copper cathode	18	37	16	43
	Total	145	282	153	431
Escondida	*1 Copper concentrate	354	740	446	871
	SX-EW copper cathode	167	310	155	305
	Total	521	1,050	601	1,176
	*1 Payable copper contai	ned in concentrate	e *2 100% coi	ntent in concentrate	

\*1 Payable copper contained in concentrate
 \*2 100% content in co
 \*3 Estimation from disclosed numbers of the companies and others

## World's Copper Cathodes Supply & Demand





## Earnings Structure of Copper Smelting and Refining Business





#### Cost of copper concentrate :

The price of copper concentrate, which custom smelters pay to mining companies, is LME copper cathode price less TC/RC, which is smelting and refining margins. TC/RC under long-term contracts is normally determined through annual negotiation between copper smelters and mining companies.

#### **Copper cathode sales price :**

Actual sales price of copper cathode produced by copper smelters is LME price plus sales premium, which is established by reference to various factors including importation costs, qualities and others.

## N-Chlo Process



## **N-Chlo Process**

The N-Chlo Process is a new hydro-metallurgical process that we have uniquely developed.

The process enables the effective recovery of not only copper from low-grade copper concentrate, but also such precious metals as gold and silver .

We constructed a pilot plant in Australia and have been conducting demonstration test since latter half of FY2009, and we got a good result about copper and gold recovery.

We advance an effort to commercialize the process while searching the mines to apply the process.

Pilot plat in Perth, Australia (About 100t/year Cu recovery)



## **Structure of N-Chlo Process**

