

# Consolidated Financial Results for 1st Quarter 2009

May 15, 2009

Listed company: TonenGeneral Sekiyu Kabushiki Kaisha Listed on: Tokyo Stock Exchange, the First Section

Code number: 5012 URL: <a href="http://www.tonengeneral.co.jp">http://www.tonengeneral.co.jp</a>

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Quarterly Financial Report will be submitted on: May 15, 2009 Dividend will be paid from: -

(Amounts shown in truncated millions of yen)

# 1. Consolidated Financial Results for 1st Quarter 2009 (January 1, 2009 through March 31, 2009)

(1) Financial Results (Percentage figures are comparisons with the previous guarter year to date)

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	Net Sales	i	Operating Inc	ome	Ordinary Inc	ome	Net Incom	ne
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
1Q YTD 2009	484,223	-	13,052	-	12,712	-	7,656	-
1Q YTD 2008	877,457	23.8	62,743	178.6	68,835	191.5	40,647	183.2

	Net Income per Share	Net Income per Share after Adjustments
	Yen	Yen
1Q YTD 2009	13.56	-
1Q YTD 2008	71.94	-

(2) Financial Position

	Total Assets Net Assets Net Worth Ratio		Net Worth Ratio	Net Assets per Share
	Millions of yen	Millions of yen	%	Yen
1Q YTD 2009	836,491	267,313	32.0	473.29
Full Year 2008	901,598	270,500	30.0	478.89

(Ref.) Net Worth 1Q 2009 267,313 Myen Full Year 2008 270,500 Myen

# 2. Dividend

		Dividend per Share				
(Reference date)	1st Quarter end	2nd Quarter end	3rd Quarter end	Year-end	Full Year	
	Yen	Yen	Yen	Yen	Yen	
2008	-	19.00	-	19.00	38.00	
2009	-	-	-	-	-	
2009 (Forecast)	-	19.00	-	19.00	38.00	

(Note) Revision to dividend forecast in this quarter: No

# 3. Projected Consolidated Business Performance for 2009 (January 1, 2009 through December 31, 2009)

(Percentage figures are comparisons with the previous accounting period)

	Net Sales	Operating Income	Ordinary Income	Net Income	Net Income per Share
	Millions of yen %	Yen			
2Q YTD 2009	1,150,000 -	6,000 -	6,000 -	4,000 -	7.08
Full Year	2,300,000 △ 29.7	15,000 △ 87.7	16,000 △ 87.8	9,000 △ 88.7	15.93

(Note) Revision to the consolidated earnings forecast in this quarter: No

#### 4. Others

(1) Change in Major Subsidiaries in this Accounting Period

(Change in designated subsidiaries, which has alteration in the scope of consolidation) : No

(2) Adoption of Simplified Methods in Accounting Treatment and Special Accounting Treatment for Quarterly Reporting

: Yes

(Note) For further details, please refer to [Qualitative Information and Financial Statements] '4. Others' on page 4.

(3) Change of Accounting Principle/Procedure and Disclosure in Accounts for preparation of Quarterly Financial Statements

1 Changes with Accounting Standards Revisions

: Yes

2 Changes other than above

: Yes

(Note) For further details, please refer to [Qualitative Information and Financial Statements] '4. Others' on page 4.

(4) Outstanding Share (Common Stock)

(1) Number of Outstanding Share at Period End (includes Treasury Stock)

1Q 2009 565,182,000 Shares Full Year 2008 565,182,000 Shares

2 Number of Treasury Stock at Period End

1Q 2009 379,531 Shares Full Year 2008 328,555 Shares

3 Average Number of Shares during the period (Quarter YTD)

1Q 2009 564,825,401 Shares 1Q 2008 565,007,735 Shares

# X Explanatory note on the use of projections / Other notes

1. This filing contains forward-looking statements based on projections and estimates that involve many variables. The Company operates in an extremely competitive business environment and in an industry characterized by rapid changes in supply-demand balance. Certain risks and uncertainties including, without limitation, general economic conditions in Japan and other countries, crude prices and the exchange rate between the yen and the U.S. dollar, could cause the Company's results to differ materially from any projections and estimates presented.

As for the information of the projections above, please refer to [Qualitative Information and Financial Statements]

'3. Qualitative Information of Projected Consolidated Business Performance' on page 4.

2. "Accounting Standards for Quarterly Financial Reporting" and "Guideline on Accounting Standard for Quarterly Financial Reporting" are applied beginning in this consolidated accounting period. And Financial Statements are prepared in accordance with the "Regulation for Quarterly Consolidated Financial Statements".

### (Reference) Projected Parent's Business Performance for 2009 (January 1, 2009 through December 31, 2009)

(Percentage figures are comparisons with the previous accounting period)

	Net Sales Operating Income		Ordinary Income	Net Income	Net Income per Share
	Millions of yen %	Millions of yen %	Millions of yen %	Millions of yen %	Yen
Full Year	2,200,000 △ 32.5	10,000 △ 90.3	10,000 △ 91.5	5,000 △ 93.1	8.85

(Note) Revision to the parent's earnings forecast in this quarter: No

## [Qualitative Information and Financial Statements]

#### 1. Qualitative Information of Financial Results

#### (1) Net Sales

Consolidated net sales decreased 393.2 billion yen versus the same period last year to 484.2 billion yen, reflecting lower product prices resulting from the drop in crude costs. Domestic sales volumes decreased with the downturn in demand for petroleum products, while export volumes increased slightly.

#### (2) Operating Income

Consolidated operating income decreased 49.7 billion yen versus the same period last year to 13.1 billion yen principally due to the following factors:

#### ① Oil segment earnings

Operating income in the oil segment was 15.3 billion yen, down 38.0 billion yen versus the same period last year. Operating income for the same period last year included 52.3 billion yen from the effects of inventory valuation resulting from a temporary reduction in crude inventory. Operating income for 1Q 2009 includes approximately 1.8 billion yen in valuation gains resulting from similar effects. Petroleum margins in this period improved as compared to the same period last year, and operating income excluding these inventory valuation effects was 13.5 billion yen, up 12.5 billion yen versus the same period last year.

# 2 Chemical segment earnings

Operating income in our Chemical segment fell 11.6 billion versus the same period last year to a loss of 2.3 billion yen. This reflects reduced demand for basic chemical products beginning in the latter half of last year.

#### (3) Ordinary Income

Non-operating loss was 0.3 billion yen, down 6.4 billion from the same period last year, mainly due to the absence in this period of the large foreign exchange gains that occurred in 2008. Ordinary income was 12.7 billion yen, 56.1 billion yen less than the same period last year.

#### (4) Net Income

Net income for the January – March 2009 period decreased 33.0 billion yen versus the same period last year to 7.7 billion ven.

Please note that the numbers above compared with the same period last year are just reference data because those consolidated financial figures in the same period last year were not prepared in accordance with the standards for quarterly consolidated financial statements.

## 2. Qualitative Information of Financial Condition

#### (1) Financial Position

Total assets as of March 31, 2009 totaled 836.5 billion yen, a 65.1 billion yen decrease from December 31, 2008. The change was mainly attributable to a decreases in Notes and accounts receivable-trade due to the decline of product price. Liabilities amounted to 569.2 billion yen, a 61.9 billion yen decrease from December 31, 2008, which is mainly due to a decrease in Gasoline taxes payable and Income taxes payable partially offset by an increase of Short-term loans payable. Total net assets as of March 31, 2009 amounted to 267.3 billion yen, a 3.2 billion yen decrease from December 31, 2008, which is mainly due to the dividend paid partially offset by an increase in Earned Surplus.

# (2) Cash Flows

At the end of March 2009, the outstanding balance of cash and cash equivalent was 442 million yen, a decrease of 45 million yen versus 2008 year-end. Our Company's basic policy, for reasons of financial efficiency, is to try to minimize holding cash except where impracticable in operations or where there is economic benefit to the Company. In the current period, surpluses which cannot be used to pay down term debt have been placed as short-term loans. Key factors of cash flows are summarized below.

In the period from January to March 2009, Cash Flows from Operating Activities were negative 5,990 million yen. Negative factors such as income tax payment and decreases in gasoline tax and other excise tax payables outweighed positive factors such as pre-tax earnings and working capital movements related to changes in trade account receivables and trade account payables. In this period, four-months' equivalent of gasoline tax, etc. was paid, and the amount of the extra months' payment was 33,069 million yen. Excluding this extra months' payment, Cash Flows from Operating Activities were positive 27,078 million yen. This extra effect will be reversed by the end of 2009.

Cash Flows from Investing Activities were negative 4,670 million yen. The cash outflows mainly came from capital expenditures.

Cash Flows from Financing Activities were positive 10,636 million yen. The cash inflows from an increase in short term borrowings exceeded the cash outflows for payments of dividends and increase in short term loan receivables.

3. Qualitative Information of Projected Consolidated Business Performance

There is no change in our 2009 interim or full-year earnings forecasts announced on February 13, 2009.

There is no change in the projected full-year dividends forecast of 38 yen per share announced on February 13, 2009.

#### 4. Others

(1) Change in Major Subsidiaries in this Accounting Period

(Change in designated subsidiaries, which has alteration in the scope of consolidation)

N.A.

(2) Adoption of Simplified Accounting Treatment and Special Accounting Treatment

#### Simplified Accounting Treatment

1 Provision of Income Taxes

Income taxes are accrued to identify the amount of Income taxes payable by applying simplified method, where only material tax adjustment items are included in the calculation of the provision.

Deferred income tax is included in "Income taxes".

② Recoverability Test of Deferred Tax Assets

The recoverability test of deferred tax assets is performed in the way which utilizes the earnings forecast and tax planning used for the recoverability test conducted at the previous year end, because there have been no significant changes in business environment and the balance of temporary difference.

- (3) Change of Accounting Principles/ Procedures and Presentation in Accounts for Preparation of Quarterly Financial Statements
  - ① Application of Standards of Quarterly Financial Reporting "Accounting Standards for Quarterly Financial Reporting" and "Guideline on Accounting Standard for Quarterly Financial Reporting" are applied beginning in this consolidated accounting period. And Financial Statements are prepared in accordance with the "Regulation for Quarterly Consolidated Financial Statements".
  - ② Application of Accounting Standard for Inventory Valuation LIFO method at the lower of cost or market had been applied to products, goods, unfinished products and crude, and the moving-average method had been applied to supplies. In accordance with the introduction of "Accounting standard for inventory valuation", the lower of cost as determined using the LIFO method and their net realizable value is generally applied to inventories beginning in the first quarter consolidated accounting period. There is no earnings impact from this change.
  - 3 Application of Accounting Standard for lease transaction

The accounting treatment for finance lease transaction, which ownership do not transfer to lessee, had been as same as the method applied to ordinary operating lease transaction.

In accordance with the revisions in "Accounting Standard for Lease Transaction" and "Accounting Guideline for Lease Transaction" which made themselves applicable to the quarterly financial statements for the consolidated accounting period beginning after April 1, 2008, these standards were applied to the finance lease, which ownership do not transfer to lessee, to treat it in the same method as ordinary purchase and sale transaction beginning in this first quarter consolidated accounting period.

As for the depreciation method for the lease assets related to finance lease transaction, which ownership do not transfer to lessee, straight-line method is employed, where leasing period is deemed as the service life and residual value is set as zero.

The accounting treatment for finance lease transaction, which ownership do not transfer to lessee and which became effective before the beginning of the period, is as same as the method applied to ordinary operating lease transaction. There is no earnings impact from this change.

Application of Provisional Accounting Guideline for Foreign Subsidiaries in Consolidated Financial Statements "Provisional Accounting Guideline for Foreign Subsidiaries in Consolidated Financial Statements" is applied beginning in this first quarter consolidated accounting period. There is no earnings impact from this change.

#### (Additional Information)

- Change in Service Life of Tangible Fixed Assets

In accordance with the revision of the useful life stipulated in the Corporate Tax Law, the service life for machineries for the use of such as refining and electric power generation owned by the Company and its domestic subsidiaries were changed beginning in this first quarter consolidated accounting period.

As a result, Operating Income, Ordinary Income, and Income before Taxes decreased by 516 million yen, respectively. The impacts for segment earnings are described in the relevant part of this report.

# 5. Consolidated Quarterly Financial Statements

# (1) Consolidated quarterly balance sheets

		(Unit: Million yen
	Current Period	Prior Period
	(Mar. 31, 2009)	(Dec. 31, 2008)
Assets		
Current assets		
Cash and deposits	442	48
Notes and accounts receivable-trade	309,821	390,73
Merchandise and finished goods	34,430	39,65
Semi-finished goods	26,971	24,87
Raw materials	77,300	67,47
Supplies	4,850	4,95
Short-term loans receivable	103,410	91,48
Other	14,755	13,23
Allowance for doubtful accounts	Δ 70	Δ7
Total current assets	571,912	632,84
Noncurrent assets		
Property, plant and equipment		
Machinery, equipment and vehicles, net	70,343	74,40
Land	80,437	80,88
Other, net	68,987	67,68
Total property, plant and equipment	219,768	222,97
Intangible assets	5,898	5,82
Investments and other assets		
Investment securities	14,388	13,87
Other	24,865	26,42
Allowance for doubtful accounts	△ 343	△ 34
Total investments and other assets	38,910	39,95
Total noncurrent assets	264,578	268,75
Total assets	836,491	901,59

		(Unit: Million yen)
	Current Period	Prior Period
	(Mar. 31, 2009)	(Dec. 31, 2008)
Liabilities		
Current liabilities		
Notes and accounts payable-trade	216,103	221,355
Gasoline taxes payable	139,014	189,199
Short-term loans payable	100,174	67,085
Income taxes payable	5,426	40,204
Provision	3,294	1,310
Other	43,504	52,675
Total current liabilities	507,517	571,830
Noncurrent liabilities		
Long-term loans payable	6,969	7,493
Provision for retirement benefits	30,712	28,432
Provision for repairs	17,210	16,393
Other provision	3,062	3,124
Other	3,705	3,825
Total noncurrent liabilities	61,660	59,267
Total liabilities	569,178	631,097
Net assets		
Shareholders' equity		
Capital stock	35,123	35,123
Capital surplus	20,741	20,741
Retained earnings	211,926	215,002
Treasury stock	△ 353	△ 307
Total shareholders' equity	267,438	270,559
Valuation and translation adjustments		
Valuation difference on available-for-sale securities	75	135
Foreign currency translation adjustment	△ 200	△ 194
Total valuation and translation adjustments	△ 125	△ 59
Total net assets	267,313	270,500
Total liabilities and net assets	836,491	901,598

# (2) Consolidated quarterly statements of income

	(Unit: Million yen)
	Current Period (Jan. 1, 2009 through Mar. 31, 2009)
Net sales	484,223
Cost of sales	462,880
Gross profit	21,342
Selling, general and administrative expenses	8,289
Operating income	13,052
Non-operating income	
Interest income	19
Dividends income	2
Equity in earnings of affiliates	623
Other	19
Total non-operating income	663
Non-operating expenses	
Interest expenses	88
Foreign exchange losses	846
Other	69
Total non-operating expenses	1,004
Ordinary income	12,712
Extraordinary loss	
Impairment loss	335
Loss on sales and retirement of noncurrent assets	321
Total extraordinary losses	657
Income before income taxes and minority interests	12,055
Income taxes	4,398
Net income	7,656

# (3) Consolidated quarterly statements of cash flows

	(Unit: Million yen)
	Current Period
	(Jan. 1, 2009 through
Not each provided by (used in) operating activities	Mar. 31, 2009)
Net cash provided by (used in) operating activities	40.055
Income before income taxes and minority interests	12,055
Depreciation and amortization	7,017
Amortization of goodwill	163
Equity in (earnings) losses of affiliates	△ 623
Impairment loss	335
Increase (decrease) in provision for retirement benefits	2,280
Increase (decrease) in provision for repairs	816
Interest and dividends income	Δ 21
Interest expenses	88
Loss (gain) on sales and retirement of noncurrent assets	321
Decrease (increase) in notes and accounts receivable-trade	80,911
Decrease (increase) in inventories	△ 6,582
Increase (decrease) in notes and accounts payable-trade	△ 5,251
Decrease (increase) in accounts receivable-other	△ 631
Increase (decrease) in accounts payable-other	△ 57,751
Other, net	1,148
Subtotal	34,278
Interest and dividends income received	26
Interest expenses paid	△ 158
Income taxes paid	△ 40,137
Net cash provided by (used in) operating activities	△ 5,990
Net cash provided by (used in) investment activities	
Purchase of property, plant and equipment	△ 4,503
Proceeds from sales of property, plant and equipment	37
Purchase of intangible assets	△ 261
Collection of long-term loans receivable	56
Net cash provided by (used in) investment activities	Δ 4,670
Net cash provided by (used in) financing activities	
Net decrease (increase) in short-term loans receivable	△ 11,921
Net increase (decrease) in short-term loans payable	33,088
Repayment of long-term loans payable	△ 524
Purchase of treasury stock	△ 49
Proceeds from sales of treasury stock	4
Cash dividends paid	△ 9,961
Net cash provided by (used in) financing activities	10,636
Effect of exchange rate change on cash and cash equivalents	<u></u> Δ 20
Net increase (decrease) in cash and cash equivalents	Δ 45
Cash and cash equivalents at beginning of period	488
Cash and cash equivalents at end of period	442

"Accounting Standards for Quarterly Financial Reporting" and "Guideline on Accounting Standard for Quarterly Financial Reporting" are applied beginning in this consolidated accounting period. And Financial Statements are prepared in accordance with the "Regulation for Quarterly Consolidated Financial Statements".

#### (4) Notes on Premise of Going Concern

No item to report.

#### (5) Segment Information

# [Information by Business Line]

Current Consolidated Quarterly Accounting Period (Jan. 1, 2009 through Mar. 31, 2009)

(Unit: Million ven)

						init. Iviilion yeni
	Oil	Chemical	Others	Total	Elimination	Consolidated
Net Sales						
(1) Sales to Third Parties	449,071	34,975	176	484,223	-	484,223
(2) Internal Transactions	36,146	4,902	4	41,052	(41,052)	-
Total	485,217	39,877	180	525,275	(41,052)	484,223
Operating Income (△Loss)	15,323	△ 2,255	△ 14	13,052	-	13,052

- (Note) 1 Classification by business lines is based on the internal control procedure the Company has adopted.
  - 2 The major products of each business line:
    - (1) Oil: Gasoline, Naphtha, Jet Fuel, Kerosene, Diesel Fuel, Fuel Oils, Lubricants, LPG, etc.
    - (2) Chemical: Ethylene, Propylene, Benzene, Toluene, Propylene, Battery Separator Film, etc.
    - (3) Others: Construction Management, etc.
  - 3 Additional Information

As noted in [Qualitative Information and Financial Statements] '4. Others' (Additional Information), in accordance with the revision of the useful life stipulated in the Corporate Tax Law, the service life for machineries for the use of such as refining and electric power generation owned by the Company and its domestic subsidiaries are changed beginning in this first quarter consolidated accounting period.

As a result, the Oil Segment had an unfavorable impact of 500 million yen on its Operating Income and Chemical Segment had an unfavorable impact of 16 million yen on its Operating Loss.

## [Segment Information by Geographic Area]

Current Consolidated Quarterly Accounting Period (Jan. 1, 2009 through Mar. 31, 2009)

The information was omitted for this consolidated quarterly accounting period, because net sales in domestic market is ove 90% of total net sales.

#### [Overseas Sales]

Current Consolidated Quarterly Accounting Period (Jan. 1, 2009 through Mar. 31, 2009)

The information was omitted for this consolidated quarterly accounting period, because overseas sales is less than 10% or total net sales.

(6) Notes on Significant Changes in the Amount of Shareholders' Equity

No item to report.

# (Reference Information)

# **Consolidated Financial Statements of Prior Accounting Period**

# (1) Consolidated Quarterly Statement of Income

(Unit: Million yen)

_		(Offic. Million yell)
		Prior Period
	Account Title	(Jan. 1, 2008 through
		Mar. 31, 2008)
Ι	Sales Revenue	877,457
Π	Cost of Sales	806,568
	Gross Margin	70,889
Ш	Selling, General and Administrative Expenses	8,145
	Operating Income	62,743
IV	Non-operating Income	
	1 Interest Income	22
	2 Dividends Received	2
	3 Foreign Exchange Gain	6,432
	4 Others	17
	Total Non-operating Income	6,475
V	Non-operating Expenses	
	1 Interest Expenses	217
	2 Equity Earnings of Affiliates	127
	3 Others	38
	Total Non-operating Expenses	383
	Ordinary Income	68,835
VI	Extraordinary Gain	
	1 Gain on Sales of Property, Plant and Equipment	288
	2 Gain on Sales of Investment Securities	71
	Total Extraordinary Gain	359
VII	Extraordinary Loss	
	Loss on Sales and Disposals of Property,	450
	Plant and Equipment	
	Total Extraordinary Loss	450
	Interim Income before Income Taxes	68,744
	Current Income Taxes	15,543
	Deferred Income Tax	12,548
	Minority Interests	4
	Interim Net Income	40,647

# (2) Consolidated Quarterly Statements of Cash Flows

(Unit: Million yen)

	(Unit: Million yen)		
	Prior Period		
Title	(Jan. 1, 2008 through		
	,		
	Mar. 31, 2008)		
I Cash Flows from Operating Activities			
Interim Income before Income Taxes	68,744		
Depreciation and Amortization	6,932		
Amortization of Goodwill	6,932 163		
Increase(△Decrease) in Reserve for Bonuses	2,080		
Increase(△Decrease) in Reserve for Accrued Pension Costs	2,060 △ 332		
Increase(△Decrease) in Reserve for Repairs	∆ 332 775		
Decrease(△Decrease) in Reserve for Repairs  Decrease(△Increase) in Trade Accounts Receivable	83,847		
Decrease(△Increase) in Inventories	△ 9,991 △ 239		
Decrease(△Increase) in Other Accounts Receivable			
Increase(△Decrease) in Trade Accounts Payable	△ 85,990 △ 70,050		
Increase(△Decrease) in Other Accounts Payable	△ 70,050		
Others Sub Total	△ 1,120		
Sub-Total Interest and Dividend Received	△ 5,180		
Interest and Dividend Received Interest Paid	17 △ 250		
Income Taxes Paid	△ 7,328		
Cash Flows from Operating Activities	△ 12,741		
II Cash Flows from Investing Activities			
Payments for Purchases of Property, Plant and Equipment	△ 4,250		
Proceeds from Sales of Property, Plant and Equipment	489		
Payments for Purchases of Intangible Assets	△ 168		
Proceeds from Sales of Investment Securities	603		
Payments of Long-term Loans Receivable	∆ 2		
Collection of Long-term Loans Receivable	61		
Cash Flows from Investing Activities	△ 3,267		
Cash I Isha IIshi III III Washing Maliyines	△ 0,201		
III Cash Flows from Financing Activities			
Decrease(△Increase) in Short-term Loans Receivable	△ 1,852		
Increase(△Decrease) in Short-term Debt	8,507		
Increase(△Decrease) in Commercial Paper	20,000		
Payments of Long-term Debt	△ 772		
Payments for Repurchase of Treasury Stock	Δ 20		
Proceeds from Sales of Treasury Stock	26		
Cash Dividends Paid	△ 9,958		
Payments of Dividends to Minority Interests	△ 55		
Cash Flows from Financing Activities	15,874		
	. 3,07		
IV Increase(△Decrease) in Cash and Cash Equivalents	△ 133		
V Cash and Cash Equivalents at the Beginning of the Period	614		
VI Cash and Cash Equivalents at the End of the Period	480		
	. 30		

# (3)Segment Information (Information by Business Line)

# Prior Consolidated Quarterly Accounting Period (Jan. 1, 2008 through Mar. 31, 2008)

(Unit: Million yen)

(Offic Million y							
	Oil	Chemicals	Others	Total	Elimination	Consolidated	
Sales Revenue							
(1)Sales to Third Parties	783,856	92,934	667	877,457	-	877,457	
(2)Internal Transactions	124,724	12,959	-	137,684	(137,684)	-	
Total	908,581	105,893	667	1,015,142	(137,684)	877,457	
Operating Expenses	855,261	96,588	549	952,399	(137,684)	814,714	
Operating Income	53,320	9,305	118	62,743	-	62,743	