[The official language for TonenGeneral Sekiyu's filings with the Tokyo Stock Exchange and Japanese authorities, and for communications with our shareholders, is Japanese. We have posted English versions of some of this information on this website. While these English versions have been prepared in good faith, TonenGeneral Sekiyu does not accept responsibility for the accuracy of the translations, and reference should be made to the original Japanese language materials.]



# **Consolidated Financial Results for the Third Quarter 2012** (Japanese GAAP basis)

November 14, 2012

Company name: Code number:	TonenGeneral Sekiyu 5012	К.К.	Listed on: URL:	Tokyo Stock Exchange http://www.tonengeneral.co.jp
Representative:	J. Mutoh	Representative Dire	ctor and Pres	
Contact person:	K. Kai	Manager, Media Re	lations, Publ	ic and Government Relations,
		EMG Marketing Go	odo Kaisha	Tel: 03-6713-4400
Scheduled date of filing	g Quarterly Securities Re	eport: November 14, 2	2012	

Scheduled date of start of dividends payment: -Preparation of presentation material for quarterly results: Yes Briefing for institutional investors: Yes

(Amounts shown in truncated millions of yen)

# 1. Consolidated financial results for the third quarter 2012 (January 1, 2012 through September 30, 2012)

(1) Operating	g results			(Percentage figures are the changes from the same period prior year)				
	Net sales		Operating income		Ordinary income		Net income	
	Million yen	%	Million yen	%	Million yen	%	Million yen	%
3QYTD 2012	2,041,745	3.1	6,915	(96.7)	6,110	(97.1)	8,366	(93.4)
3QYTD 2011	1,980,738	11.2	211,955	414.1	214,371	397.2	127,420	177.9

(Note) Comprehensive income: 8,842 Million yen [-93.1%] for 3QYTD 2012 127,443 Million yen [-%] for 3QYTD 2011

	Net income per share	Diluted net income per share
	Yen	Yen
3QYTD 2012	17.60	-
3QYTD 2011	225.77	-

## (2) Financial position

	Total assets	Total assets Net assets	
As of	Million yen	Million yen	%
Sep. 30, 2012	1,341,251	209,849	15.6
Dec. 31, 2011	1,113,517	359,473	32.3

(Reference) Net assets excluding minority interests and stock acquisition right:

209,753 Million yen as of September 30, 2012 359,473 Million yen as of December 31, 2011

# 2. Dividends

	Annual dividend							
	1st quarter end	2nd quarter end	3rd quarter end	Year-end	Full-year			
2011	_	19.00	-	19.00	38.00			
2012	_	19.00	-					
2012(Forecast)				19.00	38.00			

(Note) Revision to the most recent dividend forecast: No

# 3. Projected consolidated operating results for 2012 (January 1, 2012 through December 31, 2012)

3. Projecto	3. Projected consolidated operating results for 2012 (January 1, 2012 through December 31, 2012) (Percentage figures are the changes from the same period prior year)									
	Net sale	sales Operating income		Ordinary income		Net income		Net income per share		
	Million yen	%	Million yen	%	Million yen	%	Million yen	%	Yen	
Full year	2,800,000	4.6	18,000	(91.7)	17,000	(92.2)	52,000	(60.8)	116.19	

(Note) Revision to the most recent consolidated earnings forecast: Yes

# \* Notes

- (1) Change in major subsidiaries in the current quarter year-to-date (change in designated subsidiaries resulting in a change in the scope of consolidation): Yes
  - Added: 1 company (Name: EMG Marketing Godo Kaisha)
  - (Note) For further details, please refer to (Attachments) "2. Information relating to Notes in summary information, (1) Summary of change in major subsidiaries" on page 3.
- (2) Adoption of special accounting method in preparing quarterly consolidated financial statements: No

(3) Change in accounting method, change in accounting estimates and res	tatements
a. Change in accounting method with accounting standards revisions	: No
b. Change in accounting method other than above	: No
c. Change in accounting estimates	: No
d. Restatements	: No

### (4) Number of shares issued (Common Stock)

a. Number of shares issued 3Q 2012	at the end of perio 565,182,000	od (includes shares	treasury stock) Full year 2011	565,182,000	shares
b. Number of treasury stoc 3Q 2012	k at the end of per 200,622,300	od shares	Full year 2011	808,432	Shares
c. Average number of share 3QYTD 2012	es during the period 475,405,236	d shares	3Q YTD 2011	564,391,685	Shares

### • Review status of Quarterly Securities Report (Shihanki-Houkokusho) for the third quarter 2012

This report is not required to be included and is not included in the scope of external audit quarterly review conducted pursuant to the Financial Instruments and Exchange Act of Japan. However, PricewaterhouseCoopers Aarata has separately completed their quarterly review of the quarterly consolidated financial statements included in "Financial information," a part of the Quarterly Securities Report for the Third Quarter 2012. The auditor expressed the conclusion on November 13, 2012 that "nothing has come to our attention that causes us to believe that the quarterly consolidated financial statements do not present fairly, in all material respects, the consolidated financial position of the Company and its consolidated subsidiaries as of September 30, 2012, the results of their operations and their cash flows for the nine-month period then ended in conformity with accounting principles for quarterly consolidated financial statements generally accepted in Japan."

### • Explanatory note on the use of projections / other notes

This filing contains forward-looking statements based on projections and estimates that involve many variables. TonenGeneral Sekiyu K.K. (the "Company") operates in an extremely competitive business environment and in an industry characterized by rapid changes in supply-demand balance. Certain risks and uncertainties including, without limitation, general economic conditions in Japan and other countries, crude and product prices and the exchange rate between the yen and the U.S. dollar, could cause the Company's results to differ materially from any projections and estimates presented.

For further information regarding the projections above, please refer to (Attachments) "1. Discussion of quarterly consolidated financial results (3) Discussion of projected consolidated operating results" on page 3.

# (Reference)

# Projected non-consolidated operating results for 2012 (January 1, 2012 through December 31, 2012)

	(Percentage figures are the changes from the same period prior year)										
	Net sales		Operating income		Ordinary income		Net income		Net income per share		
	Million yen	%	Million yen	%	Million yen	%	Million yen	%	Yen		
Full year	2,700,000	0.7	17,000	(91.9)	17,000	(92.0)	18,000	(90.4)	33.21		

(Note) Revision to the most recent consolidated earnings forecast: Yes

# (Attachments)

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# 1. Discussion of quarterly consolidated financial results

### (1) Discussion of consolidated operating results

Net sales for the third quarter year-to-date period amounted to 2,041.7 billion yen, 3.1% higher versus the same period previous year, primarily due to the inclusion of EMG Marketing Godo Kaisha as a consolidated subsidiary with effect from June 30, 2012.

Operating income was 6.9 billion yen, a decrease of 205.0 billion yen versus the same period previous year, due to the absence of positive inventory effects realized in 2011 associated with the inventory valuation method change from LIFO (last-in-first-out) to WAC (weighted average cost), partly offset by the increase arising from the consolidation of EMG Marketing Godo Kaisha.

Ordinary income was 6.1 billion yen, a decrease of 208.3 billion yen versus the same period previous year. In the third quarter year-to-date period, extraordinary items include a 16.4 billion yen gain from the redemption of the Company's interests in the battery separator film joint venture. After including income tax and other charges, net income amounted to 8.4 billion yen, a decrease of 119.1 billion yen versus the same period previous year.

Operating income by segments discussed below excludes all goodwill amortization cost related to the acquisition of the interest in EMG Marketing Godo Kaisha (4.2 billion yen in the third quarter year-to-date period) which has not been allocated to segments.

### a. Oil segment

Oil segment income was 10.2 billion yen, a decrease of 194.4 billion yen versus the same period previous year. The vast majority of the decline is attributable to the absence of inventory gains associated with the inventory valuation method change recognized last year, which is mentioned above. Excluding inventory effects, Oil segment income for the current period was almost unchanged at 16.8 billion yen, a 0.8 billion yen decrease versus the same period last year. The results benefits from the additional contribution to the Oil business attributable to the new consolidated subsidiary EMG Marketing Godo Kaisha offset by the lower results in the Company's existing Oil business results affected by weaker margins.

Oil segment income compared with the same period last year

si segnent meone compared with the same period fast year		J)	Unit: billion yen)
	3Q YTD 2012	3Q YTD 2011	Difference
Segment income as reported	10.2	204.7	(194.4)
Inventory gains	(6.6)	187.0	(193.6)
Segment income excluding inventory gains	16.8	17.7	(0.8)

### **b.** Chemical segment

Chemical segment income was 0.9 billion yen, a 6.4 billion yen decrease from the same period previous year. The reduction was mainly due to the decline in basic chemical product margins affected by the domestic and external weak economic environments. Inventory effects included in Chemical segment income were 1.5 billion yen in the current period versus 2.0 billion yen in last year's third quarter year-to-date period results.

### (2) Discussion of consolidated financial condition

### a. Total assets, liabilities and net assets

The consolidated balance sheet as of September 30, 2012 reflects the Company's acquisition of 99.0% of the shares of EMG Marketing Godo Kaisha as of June 1, 2012. Total assets as of September 30, 2012 were 1,341.3 billion yen, a 227.7 billion yen increase from December 31, 2011, which is mainly due to recognition of goodwill, partly offset by a decrease in trade accounts receivable. Liabilities as of September 30, 2012 amounted to 1,131.4 billion yen, a 377.4 billion yen increase from December 31, 2011, which is mainly attributable to increases in commercial papers, long-term loans payable and provision for retirement benefits. Total net assets as of September 30, 2012 amounted to 209.8 billion yen, a 149.6 billion yen decrease from December 31, 2011, which is mainly attributable to treasury stock (the Company shares held by EMG Marketing Godo Kaisha).

### b. Cash flows

At the end of September 2012, the outstanding balance of cash and cash equivalent was 50.0 billion yen, an increase of 49.8 billion yen versus December 31, 2011. Key factors influencing cash flows are summarized below.

In the third quarter year-to-date period, cash flows from operating activities were negative 26.0 billion yen versus a positive 54.8 billion yen in the same period previous year. Negative factors such as the return of cash deposited by a joint venture and income tax payment outweighed positive factors such as income before income taxes and minority interests and depreciation.

Cash flows from investing activities were negative 343.2 billion yen versus a negative 8.5 billion yen in the same period last year. The cash outflows are due mainly to the acquisition of 99.0% interest of EMG Marketing Godo Kaisha.

Cash flows from financing activities were positive 418.9 billion yen versus a negative 46.3 billion yen in the same period last year. This is mainly to finance acquisition of 99.0% interest of EMG Marketing Godo Kaisha and to finance the Company's working capital needs.

#### (3) Discussion of projected consolidated operating results

Projected operating income and ordinary income for full year 2012 have been revised as noted below mostly reflecting actual results for the third quarter period better than projected in the prior forecast. No full year inventory gains have been assumed in either the current or previous forecast. The revision to consolidated net income also reflects income tax effects mainly associated with the Company's plan to repurchase all of the Company shares owned by its consolidated subsidiary EMG Marketing Godo Kaisha, which was approved by the Company Board today. The Company reaffirms the full year dividend of 38 yen per share stated in the Company's previous announcement.

					(Unit: million yen)
	Net Sales	Operating Income	Ordinary Income	Net Income	Net Income per share (yen)
Previous forecast (A)	2,800,000	12,000	11,000	10,000	22.34
Revised forecast (B)	2,800,000	18,000	17,000	52,000	116.19
Difference (B-A)	-	6,000	6,000	42,000	
Increase/ (decrease) (%)	_	50.0	55.0	420.0	

Revision of consolidated earnings forecast figures for full-year 2012 (January 1 through December 31, 2012)

## 2. Information relating to Notes in summary information

## (1) Summary of change in major subsidiaries

The Company acquired 99.0% of the shares of EMG Marketing Godo Kaisha on June 1, 2012. Consequently, EMG Marketing Godo Kaisha has been included in the scope of consolidation effective from the second quarter period with a deemed date of acquisition of June 30, 2012. This change in the scope of consolidation will have a material effect on consolidated financial statements for the annual period ending December 31, 2012.

The summary of operating results for 2011 and financial position as of December 31, 2011 of EMG Marketing Godo Kaisha (former ExxonMobil Yugen Kaisha) are provided below.

Net sales	1,743,992 million yen
Ordinary income	37,063 million yen
Net income	30,128 million yen
Net assets	145,246 million yen
Total assets	662,364 million yen

EMG Marketing Godo Kaisha is a designated subsidiary of the Company.

#### (2) Additional information

### a. Application of the "Accounting Standard for Accounting Changes and Error Corrections"

"Accounting Standard for Accounting Changes and Error Corrections" (ASBJ Statement No.24 issued on December 4, 2009) and "Guidance on Accounting Standard for Accounting Changes and Error Corrections" (ASBJ Guidance No.24 issued on December 4, 2009) are applied to accounting changes and past error corrections which are made beginning in the first quarter period.

### b. Acquisition of share capital of EMG Marketing Godo Kaisha

Based on the resolution at the Board of Directors meeting held on January 29, 2012, on the same day the Company entered into an agreement with ExxonMobil Asia International Limited Liability Company SARL, a company indirectly and wholly owned by Exxon Mobil Corporation, to acquire 99.0% of the shares of ExxonMobil Yugen Kaisha (currently EMG Marketing Godo Kaisha) and the Company acquired the interests on June 1, 2012.

Prior to the Acquisition, the following businesses and assets of EMG Marketing Godo Kaisha were transferred to other affiliates of Exxon Mobil Corporation ("EM Group Companies").

- i. 80 million common shares of the Company
- ii. Part of the Chemical business (butyl, specialty elastomer, synthetics, polyolefin sales, and catalyst licensing)
- iii. Shares of Japan Butyl Co. Ltd., operating butyl rubber business in Japan (50% of the total shares)
- iv. Shares of Mobil Korea Lube Oil Inc., operating a lubricants business in Korea (50% of the total shares)

In addition to the transfer of the Company's shares mentioned in i. above, EMG Marketing Godo Kaisha sold 2.9 million of the Company shares it owned to a third party outside of the EM Group Companies before the Acquisition. As a result, the number of shares EMG Marketing Godo Kaisha held as of June 1, 2012, the time of the Acquisition, was 199 million shares. Since the 199 million shares held by EMG Marketing Godo Kaisha after the Acquisition lost their voting rights, the total number of the Company's voting shares became 360 million shares. As a result, an Exxon Mobil Corporation wholly-owned affiliate owns 22.2% of the voting shares in the Company after the Acquisition and continues to be a major

but non-controlling shareholder of the Company. The overview of the company acquired etc. is as follows:

(1) Overview of the company acquired

<i>′</i>	<b>I</b>	(As of June 30, 2012)
	Name of company	EMG Marketing Godo Kaisha
	Business	Sales of petroleum products and petrochemical products
	Date of incorporation	December 11, 1961
	Paid-in capital	50,000 million yen

(2) Background and objectives of the Transaction

Through this newly-formed integrated production-distribution operation, the TG Group (the Company and its consolidated subsidiaries) will be able to more effectively execute locally driven investments and other business decisions that will help the TG Group adapt to the challenging domestic operating environment. Moreover, the TG Group will be able to further enhance its efficiency and profitability by increasing the level of integration between the marketing and production business divisions, and pursuing business opportunities that will enable it to respond to the changing market demands and domestic operating environment.

- (3) Closing of the Transaction June 1, 2012
- (4) Legal form of business combination Acquisition of share capital in exchange for cash
- (5) Acquired entity name after combination Not changed.
- (6) Shareholding acquired through the Transaction, the purchase price, and percentage of shareholding after the Transaction

Shareholding acquired	99.0%
Purchase price	383,237 million yen
Percentage of shareholding after the Transaction	99.0%

(7) Reason for designating the Company as acquiring company The Company intends to own the majority control of the acquired company through the acquisition of 99.0% of the shares thereof.

### c. Significant borrowings

Based on the resolution at the Board of Directors meeting held on February 21, 2012, the Company entered into a term and revolving loan agreement on February 29, 2012 in conjunction with the transaction to acquire 99.0% of the shares of ExxonMobil Yugen Kaisha (currently EMG Marketing Godo Kaisha) and to provide for financing of the Company's operations. The Company executed the borrowing on June 1, 2012.

The summary of the agreement is provided below.

	1.	Fixed	term loa	n
--	----	-------	----------	---

(1) Use of funds	Funds to acquire shares (ownership share)	
(2) Name of lenders	Sumitomo Mitsui Banking Corporation and	
	other financial institutions	
(3) Borrowing amount 175,000 million yen		
(4) Borrowing conditions Floating interest rates		
(5) Date of borrowings June 1, 2012		
(6) Borrowing period	3 years, 4 years, 5 years and 6 years	
(7) Collateral and guarantees None		

## 2. Revolving loan (Committed line)

(1) Use of funds	Working capital		
(2) Name of contracting party	Sumitomo Mitsui Banking Corporation and		
	other financial institutions		
(3) Facility limit	130,000 million yen		
(4) Date of execution of commitment line	June 1, 2012		
(5) Scheduled date of termination of	May 31, 2013		
commitment line			
(6) Collateral and guarantees	None		

## 3. Financial covenants

The financial covenants for the above fixed term loan and revolving loan (committed line) are provided below. The relevant loans outstanding as of September 30, 2012 were 195,000 million yen.

- a. Consolidated total net assets as of each year-end shall be kept at 75% or more of the highest of the i) Consolidated total net assets as of June 30, 2012, ii) Consolidated total net assets as of previous year-end (shall be replaced with "Consolidated total net assets as of June 30, 2012" for the year ending December 31, 2012), and iii) 180 billion yen.
- b. The following conditions regarding two consecutive annual periods shall be met beginning with consecutive 2012 and 2013 periods:
  - i. In the case that principal balance of the fixed term loan exceeds 87,500 million yen as of year-end, consolidated annual operating income (adjusted to exclude inventory gain or loss) shall not fall below 23,000 million yen (replaced with 10,000 million yen for the period ending December 31, 2012) for two consecutive annual periods.
- ii. In the case that principal balance of the fixed term loan is 87,500 million yen or less as of year-end, consolidated annual operating income (adjusted to exclude inventory gain or loss) shall not be negative for two consecutive annual periods.

#### (3) Business and other risks

The followings are the material changes during the third quarter year-to-date period to the Company's business and other risks already reported in the Annual Securities Report for 2011.

#### a. Significant borrowings

The Company entered into a 175 billion yen fixed term loan and revolving loan within a 130 billion yen commitment line facility with a group of banks in connection with the transaction to acquire 99.0% of the interest in EMG Marketing Godo Kaisha as of June 1, 2012. The Company also issues commercial papers to provide for working capital. The interest rates on these borrowings are not fixed and leave the Company exposed to any future rise in the general level of interest rates. In addition, future payment of interest and principal constitute a larger claim on the Company's future cash flow than has been the case in recent years when debt levels were both much lower and declining. The bank loans contain covenants as more fully described in "(2) Additional information, c. Significant borrowings" above. Any significant inability of the Company to comply with the covenants may have a material effect on the Company's financial position and operating results.

#### b. Goodwill

In conjunction with the acquisition of the 99.0% of the interest in EMG Marketing Godo Kaisha, the Company recognized 338,495 million yen of goodwill in its June 30, 2012 balance sheet to be amortized over 20 years. The goodwill asset primarily reflects the future profitability and cash flow generation of EMG Marketing Godo Kaisha. As is the case for fixed assets, the goodwill asset is subject to impairment accounting rules and must be tested periodically for impairment.

Among the risks stated above, the risks relative to the future events reflect the Company's judgment as of September 30, 2012. The risks stated above do not necessarily cover all risks relative to the TG Group.

#### (4) Issues to be addressed

The outcome of "Acquisition of share capital of ExxonMobil Yugen Kaisha and the transition to a new business alliance with Exxon Mobil Corporation" was one of the issues to be addressed mentioned in the Annual Securities Report for 2011. On June 1, 2012, the Company acquired 99.0% of the shares of EMG Marketing Godo Kaisha from ExxonMobil Asia International Limited Liability Company SARL, an affiliate of Exxon Mobil Corporation. An Exxon Mobil Corporation

wholly-owned affiliate remains a major but non-controlling shareholder of the Company as it continues to hold 80 million shares of the Company after the transaction.

The Acquisition involved a purchase price of 383.2 billion yen including 79 billion yen of cash proceeds received by EMG Marketing Godo Kaisha from the sale of 80 million of Company's common share and certain businesses to other affiliates of Exxon Mobil Corporation ("EM Group Companies") as provided for in the acquisition agreement. The Company used a part of its short-term loans receivable as well as bank borrowings to fund the purchase price. For details, please refer to "IV. Financial information, 1. Quarterly consolidated financial statements, Additional information, (Acquisition of share capital of EMG Marketing Godo Kaisha) and (Significant borrowings)."

The Company and one of its employees were referred to prosecutors on September 18, 2012 for violation of Article 23 (mandatory reporting of abnormal conditions) of the Act on the Prevention of Disasters in Petroleum Industrial Complexes and Other Petroleum Facilities in connection with a molten sulfur leak at the Company's Sakai Refinery that occurred on June 11, 2011. Pursuant to the incident, the Company entrusted an Independent Investigation Committee with the investigation of root causes and making recommendations for preventing reoccurrence. On October 29, 2012 the Company received the investigation report compiled by the Committee which includes recommendations for preventing reoccurrence. In addition, the Company has entrusted a new Independent Investigation Committee with an investigation of the Company's other two refineries to determine whether any other potential issues have occurred. A report from the Committee is expected by the end of this year.

We deeply regret this matter and will do our utmost to prevent the reoccurrence of this type of situation.

Other than the subjects as stated above, there were no material changes to the business issues to be addressed by the Company during the third quarter year-to-date period.

# 3. Quarterly consolidated financial statements

# (1) Quarterly consolidated balance sheet

(1) Quarterly consolidated balance sheet		(Unit: Million ye
	2011 (December 31, 2011)	3Q 2012 (September 30, 2012)
Assets		
Current assets		
Cash and deposits	280	50,035
Notes and accounts receivable-trade	445,227	246,628
Merchandise and finished goods	62,013	91,236
Semi-finished goods	57,850	69,255
Raw materials	188,853	169,639
Supplies	5,168	5,678
Short-term loans receivable	103,846	15,093
Other	9,246	23,102
Allowance for doubtful accounts	(41)	(383
Total current assets	872,445	670,285
Noncurrent assets		
Property, plant and equipment		
Machinery, equipment and vehicles, net	45,007	40,547
Land	76,040	147,101
Other, net	51,687	68,700
Total property, plant and equipment	172,734	256,348
Intangible assets		
Goodwill	-	334,264
Other	4,274	23,254
Total intangible assets	4,274	357,519
Investments and other assets		
Investment securities	50,805	35,414
Other	13,549	22,094
Allowance for doubtful accounts	(293)	(410
Total investments and other assets	64,062	57,098
Total noncurrent assets	241,071	670,966
Total assets	1,113,517	1,341,251

		(Unit: Million yer
	2011 (December 31, 2011)	3Q 2012 (September 30, 2012)
Liabilities		
Current liabilities		
Notes and accounts payable-trade	302,516	247,075
Gasoline taxes payable	180,890	199,975
Short-term loans payable	61,056	97,154
Commercial papers	_	117,000
Income taxes payable	22,019	15,616
Provision	1,121	3,842
Other	83,176	82,555
Total current liabilities	650,780	763,221
Noncurrent liabilities		
Long-term loans payable	2,231	176,539
Deferred tax liabilities	40,909	34,713
Provision for retirement benefits	40,870	131,517
Provision for repairs	17,330	17,294
Other	1,921	8,116
Total noncurrent liabilities	103,262	368,181
Total liabilities	754,043	1,131,402
Net assets		
Shareholders' equity		
Capital stock	35,123	35,123
Capital surplus	20,742	20,742
Retained earnings	304,566	295,280
Treasury stock	(697)	(141,510
Total shareholders' equity	359,734	209,635
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	(72)	118
Foreign currency translation adjustment	(188)	-
Total accumulated other comprehensive income	(261)	118
Minority interests		95
Total net assets	359,473	209,849
Total liabilities and net assets	1,113,517	1,341,251

# (2) Quarterly consolidated statement of income and comprehensive income

# a. Consolidated statement of income

# Third quarter YTD period

		(Unit: Million yer
	3Q YTD 2011 (January 1, 2011 through September 30, 2011)	3Q YTD 2012 (January 1, 2012 through September 30, 2012)
Net sales	1,980,738	2,041,745
Cost of sales	1,745,057	1,993,552
Gross profit	235,681	48,192
Selling, general and administrative expenses	23,726	41,277
Operating income	211,955	6,915
Non-operating income		
Interest income	102	61
Dividends income	85	352
Foreign exchange gains	1,656	779
Equity in earnings of affiliates	761	_
Other	72	70
Total non-operating income	2,678	1,264
Non-operating expenses		
Interest expenses	226	1,179
Equity in losses of affiliates	_	770
Other	34	118
Total non-operating expenses	261	2,069
Ordinary income	214,371	6,110
Extraordinary income		
Gain from redemption upon dissolution of a joint venture	_	16,354
Gain on sales of noncurrent assets	754	862
Gain on distribution of residual assets	_	103
otal extraordinary income	754	17,320
Extraordinary loss		
Loss on sales and retirement of noncurrent assets	400	915
Impairment loss	43	58
Loss on adjustment for changes of accounting standard for asset retirement obligations	545	_
Total extraordinary losses	989	973
Income before income taxes and minority interests	214,137	22,456
Income taxes	86,716	13,994
Income before minority interests	127,420	8,462
Minority interests in income		96
Net income	127,420	8,366
		,

# b. Consolidated statement of comprehensive income Third quarter YTD period

Third quarter TTD period		
		(Unit: Million yen
	3Q YTD 2011 (January 1, 2011 through September 30, 2011)	3Q YTD 2012 (January 1, 2012 through September 30, 2012)
Income (loss) before minority interests	127,420	8,462
Other comprehensive income		
Valuation difference on available-for-sale securities	22	191
Share of other comprehensive income of associates accounted for using equity method	0	188
Total other comprehensive income	23	379
Comprehensive income	127,443	8,842
Comprehensive income attributable to		
Comprehensive income attributable to owners of parent	127,443	8,746
Comprehensive income attributable to minority interests	-	95

# (3) Quarterly consolidated statement of cash flows

	3Q YTD 2011	(Unit: Million yen) 3Q YTD 2012 (January 1, 2012
	(January 1, 2011 through September 30, 2011)	(January 1, 2012 through September 30, 2012)
Net cash provided by (used in) operating activities		
Income before income taxes and minority interests	214,137	22,450
Depreciation and amortization	19,735	20,037
Amortization of goodwill	_	4,231
Equity in (earnings) losses of affiliates	(761)	770
Impairment loss	43	58
Loss on adjustment for changes of accounting standard for asset retirement obligations	545	-
Increase (decrease) in provision for retirement benefits	4,011	4,716
Increase (decrease) in provision for repairs	670	(953
Interest and dividends income	(188)	(414
Interest expenses	226	1,179
Gain from redemption upon dissolution of a joint venture	_	(16,354
Gain on distribution of residual assets	_	(103
Loss (gain) on sales and retirement of noncurrent assets	(353)	52
Decrease (increase) in notes and accounts receivable-trade	48,153	21,463
Decrease (increase) in inventories	(171,069)	(6,946
Increase (decrease) in notes and accounts payable-trade	(11,742)	(12,710
Decrease (increase) in accounts receivable-other	146	2,195
Increase (decrease) in accounts payable-other	(60,331)	(24,52)
Other, net	4,911	(24,52)
Subtotal	48,135	13,044
	,	93
Interest and dividends income received	1,208	
Interest expenses paid	(236)	(1,657
Payments for early extra retirement payments	(0)	-
Income taxes refund	7,206	8
Income taxes paid	(1,533)	(38,415
Net cash provided by (used in) operating activities	54,779	(26,009
Net cash provided by (used in) investing activities		
Purchase of property, plant and equipment	(9,357)	(9,806
Proceeds from sales of property, plant and equipment	1,075	1,47
Purchase of intangible assets	(326)	(4,630
Proceeds from sales of intangible assets	-	323
Proceeds from distribution of residual assets	-	103
Collection of investments in capital	-	50,099
Acquisition of share capital of a subsidiary resulting in change in scope of consolidation	-	(380,788
Payments of long-term loans receivable	(7)	(9
Collection of long-term loans receivable	100	74
Net cash provided by (used in) investing activities	(8,516)	(343,162
Net cash provided by (used in) financing activities		
Net decrease (increase) in short-term loans receivable	(36,924)	49,03
Net increase (decrease) in short-term loans payable	12,831	95,875
Repayment of long-term loans payable	(1,401)	(692
Proceeds from long-term loans payable	_	175,000
Increase (decrease) in commercial papers	_	117,00
Purchase of treasury stock	(49)	(18
Proceeds from sales of treasury stock	7	14
Cash dividends paid	(20,812)	(17,283
Net cash provided by (used in) financing activities	(46,348)	418,920
Net increase (decrease) in cash and cash equivalents	(40,348)	49,75
	278	
Cash and cash equivalents at beginning of period		280
Cash and cash equivalents at end of period	192	50,035

## (4) Notes on assumption of going concern

Not applicable.

## (5) Notes on significant changes in the amount of shareholders' equity

As a consequence of the Company's acquisition of 99.0% of the shares of EMG Marketing Godo Kaisha on June 1, 2012, the Company's interests of 140,812 million yen in the Company's shares held by EMG Marketing Godo Kaisha is reported as treasury stock on the quarterly consolidated balance sheet for the third quarter period.

# (6) Segment information

Third quarter YTD 2011 period (January 1, 2011 through September 30, 2011)

Net sales and segment income by reportable segments

					(Unit: Million yen)
	Oil	Chemical	Total	Adjustment (Note) 1	Quarterly consolidated statement of income amount
Net sales					
Sales to third parties	1,788,345	192,393	1,980,738	-	1,980,738
Internal transactions	178,597	25,617	204,214	(204,214)	-
Total	1,966,942	218,010	2,184,953	(204,214)	1,980,738
Segment income	204,670	7,284	211,955	-	211,955

(Note) 1. Adjustment of (204,214) million yen represents an elimination of inter-segment transactions.

2. Total segment income is the same as operating income in the quarterly consolidated statement of income.

### Third quarter YTD 2012 period (January 1, 2012 through September 30, 2012)

Net sales and segment income by reportable segments

					(Unit: Million yen)
	Oil	Chemical	Total	Adjustment (Note) 1, 2	Quarterly consolidated statement of income amount
Net sales					
Sales to third parties	1,845,687	196,058	2,041,745	_	2,041,745
Internal transactions	566,603	62,047	628,650	(628,650)	-
Total	2,412,290	258,106	2,670,396	(628,650)	2,041,745
Segment income	10,223	922	11,146	(4,231)	6,915

(Note) 1. Adjustment of (628,650) million yen represents an elimination of inter-segment transactions.

2. Goodwill amortization of (4,231) million yen is shown in adjustment, as it is not allocated to each segment.

3. Total segment income is the same as operating income in the quarterly consolidated statement of income.